



20th-21st Sep'2022  
Bangladesh

# **3<sup>rd</sup> STEEL & RAW MATERIAL CONFERENCE**

Emerging Bangladesh

**SCRAP • DRI • HRC • TECHNOLOGY**



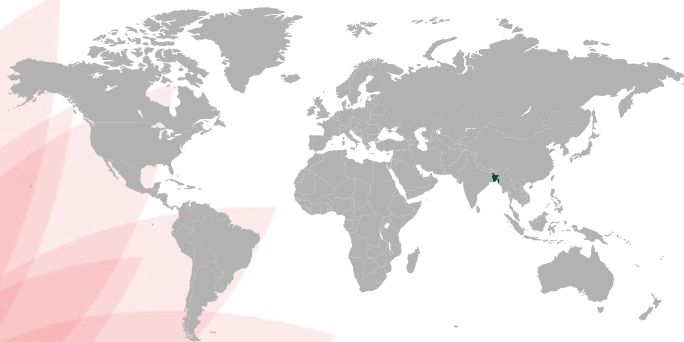
## BANGLADESH

**167** Million Population

**6.4%** GDP

**4 MnT** Scrap Import

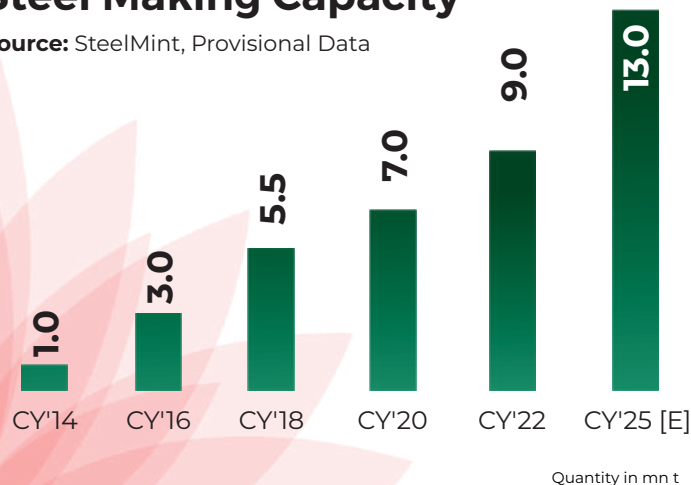
**13 MnT** Steel Melting Capacity by 2025



Bangladesh is one of Asia's key emerging and fastest growing economy. Its galloping growth rate requires infra development at an unprecedented scale, underscoring the demand for steel, cement, power etc. It is globally the 2nd-largest destination for scrapped ships and one of the largest ferrous scrap consumers with imports touching 4 mnt currently. To power economic growth, its coal imports are expected to touch 18 mnt by 2025.

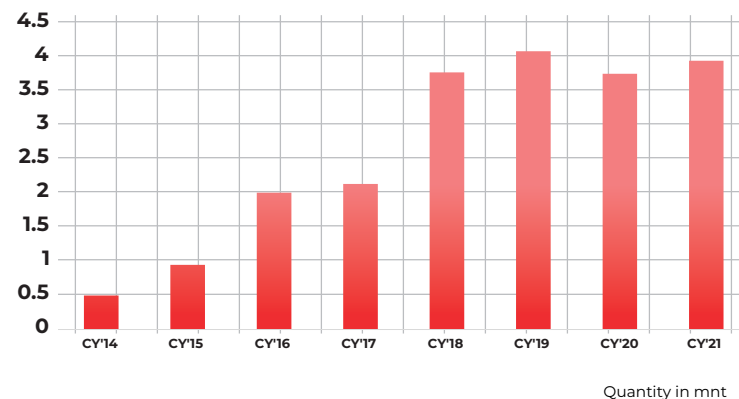
## Bangladesh Steel Making Capacity

Source: SteelMint, Provisional Data

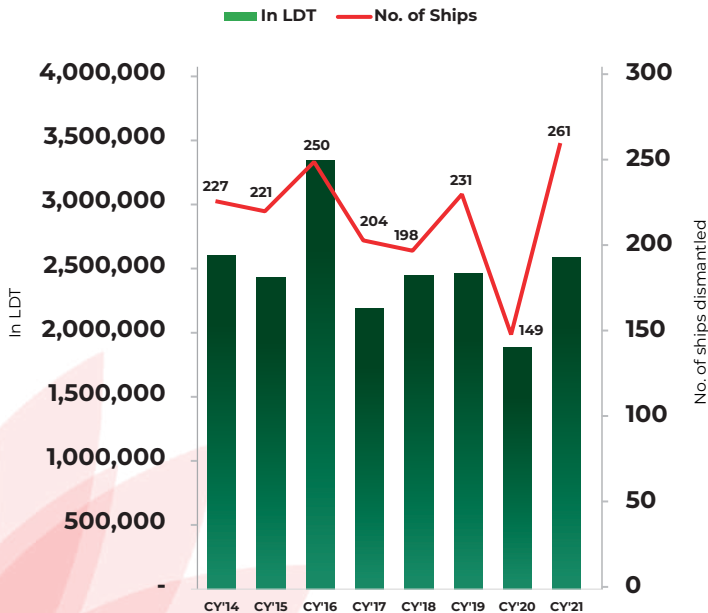


## Bangladesh Scrap Import

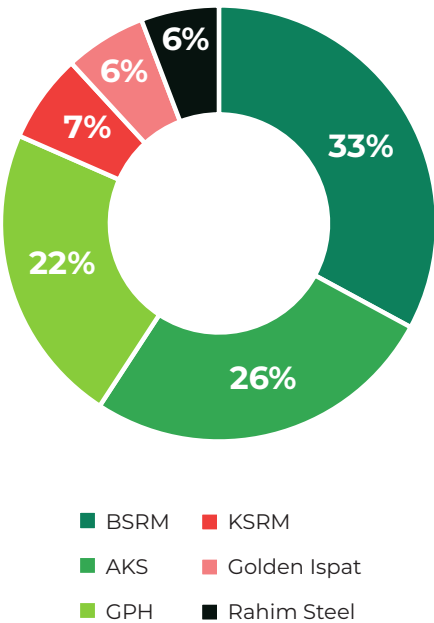
Source: SteelMint



# Ship Breaking in Bangladesh



# Top Crude Steel Producers 2022



# About the **CONFERENCE**

SteelMint Events proposes to organize the 3rd edition of Steel & Raw Material Conference – Emerging Bangladesh, which sets up a unique platform to bring key industry leaders together with global suppliers to discuss technology, trends, fresh ideas and potential business opportunities.

This two days international conference will be attended by major raw material and technology suppliers from all over the world with an objective to network with steel, scrap, sponge iron/DRI producers, traders & indenters in Bangladesh.

## What Makes Bangladesh an **INTERESTING STORY?**

-  With 6.4% GDP growth rate, Bangladesh is the world's 3rd fastest growing economy
-  Steel melting capacity likely to ramp up from 9 MnT to 13 MnT in coming years due to upcoming infra projects
-  Bangladesh is 3rd largest ferrous scrap importer with scrap import touching 4 MnT in CY'21
-  Scrap generation from ship breaking on the rise, imports rose by 40% in CY'21
-  Bangladesh - 2nd largest destination for ship-breaking facility in the world
-  Bangladesh becoming new auto hub with annual growth rate of 8% in last decade

## Tentative Schedule


### Day 1 | 20.09.2022

08:00 - 10:00 | Registrations 

#### Opening Session : Bangladesh Growth Story

**10:00 - 11:30**


- ◆ Bangladesh economic development, urbanization, Employment, infrastructural development

11:30 - 12:00 | Networking Tea & Refreshments 


#### Changing Dynamics of Global Steel Trade and its Impact on Bangladesh

**12:00-13:15**

- ◆ Changing dynamics of global trade flows
- ◆ Outlook on Bangladesh steel industry- capacity, consumption, exports, govt policies
- ◆ Future plans of Chittagong port
- ◆ Panel discussion

13:15 - 14:00 | Networking Lunch  

#### 14:00-15:30 | Technical Workshop 1

15:30 - 16:00 | Networking Tea & Refreshments 

#### Demand Opportunities for Steel In Bangladesh

**16:00-17:30**

- ◆ Upcoming infra projects in Bangladesh
- ◆ Outlook of flat steel industry in Bangladesh (capacity, consumption, exports)
- ◆ What sectors are driving steel demand in India? (Renewables, infra, auto)
- ◆ Panel Discussion : Future of automobile industry in Bangladesh? Rising demand of Zn & Al in Bangladesh?


# Tentative Schedule

## Day 2 | 21.09.2022

### Upcoming Steel Capacities in Bangladesh and Raw Material Challenges

#### 10:00 - 11:30

- ◆ Bangladesh crude steel capacities likely to increase to 13 mnt by 2025
- ◆ Bangladesh scrap imports to touch 6 mnt by 2025?
- ◆ Changing trade flows of global steel scrap
- ◆ Panel Discussion: Countries are using more scrap to achieve green goals. How will it impact global scrap supplies?


11:30 - 12:00 | Networking Tea & Refreshments 

### Overview of Global Ship Recycling industry

#### 12:00-13:00

- ◆ Ship recycling outlook 2022
- ◆ Future of green ship recycling

- ◆ Ensuring commercially viable strategies when complying with the environmental regulations
- ◆ Panel Discussion : Ship recycling price trend in short to medium term, Impact of currency, govt. subsidy

13:00 - 14:30 | Networking Lunch  

### Scrap & Raw Material Pricing - Short Term to Medium Term

#### 14:30-16:00

- ◆ Global scrap price outlook; short to medium term
- ◆ 5 Things to lookout which can impact scrap market in next one year
- ◆ Hedging of foriegn exchange risk for imports
- ◆ Panel discussion

16:00 - 16:30 | Networking Tea & Refreshments 

### 16:30-17:30 | Technical Workshop 2

# Confirmed Speakers



**Alhaj Sufi Mohamed  
Mizanur Rahman**

Founder-Chairman PHP Family,  
Bangladesh



**Md. Zafar Alam**

Joint Secretary, Government of Bangladesh  
& Member (Administration & Planning)  
Chittagong Port Authority  
Chittagong, Bangladesh



**Alihussain Akberali FCA**

Chairman, BSRM,  
Bangladesh



**Aameir Alihussain**

Managing Director,  
BSRM, Bangladesh



**Md. Mizanur Rahman**

Deputy Secretary (Ship Recycling)  
Ministry of Industries,  
Government of Bangladesh



**Md. Shahjahan**

Managing Director,  
CSRM, Bangladesh







**Zahirul Islam**

Managing Director, PHP Family  
Bangladesh



**Md. Maruf Mohsin**

Executive Director  
Rahim Group, Bangladesh



**Sanjoy Ghosh**

Head of Supply Chain  
BSRM, Bangladesh



**Kamrul Islam**

Executive Director, Finance & Business  
Development, GPH Ispat Ltd, Bangladesh



**Zain Nathani**

Director, Nathani Industrial  
Services Pvt Ltd., India



**Arshdeep Singh**

Director, Vital Solutions  
Singapore





**Abhijeet Mahanta**

Head - Ferrous, EMR  
India



**C. Shekhar Choudhary**

Director  
Indicaa Group, UAE



**Gaurav Mehta**

Chairman  
Best Oasis Limited, India



**Sartaj M Imran**

Deputy Managing Director  
Simni Ship Recycling  
Industries, Bangladesh



**Sachin Shetty**

Managing Partner,  
Quesrow Consulting,  
India



# Sponsorship **BENEFITS**

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (3 Companies)	Gold (5 Companies)	Silver (7 Companies)	Associate (9 Companies)
Video Display during the Program	Yes (Max 3-5 min)	Yes	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No
<b>Fees (In USD)</b>	<b>21,500</b>	<b>14,300</b>	<b>10,000</b>	<b>7,200</b>	<b>5,000</b>

# Other Sponsorship Opportunities Available:

## DINNER SPONSOR

**USD 11,500**

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

## DELEGATE KIT SPONSORSHIP

**USD 7,000**

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

## NETWORKING LUNCH SPONSOR

**USD 7,200**

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

## ADVERTISEMENT IN THE EVENT BOOK

**USD 600**

- ✓ Full Page Advert in Event Book

## NETWORKING TEA SPONSOR

**USD 4,000**

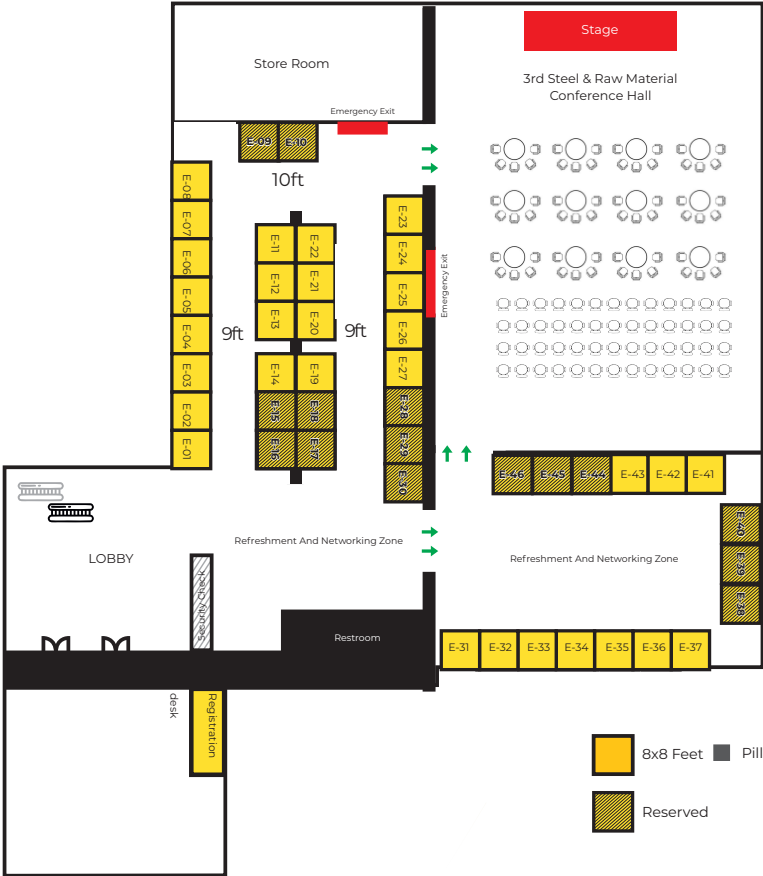
- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

*Note: In case of payment in BDT/INR, the above charges would be excluding RCM & taxes*

# Exhibition **BENEFITS**

Benefits		Space 64 Sq.ft
Company Logo in Events Website		Yes
Branding (Web e-mailers, social media)		Yes
Delegate Passes		2
Exhibition Space		8x8 feet
Facilities with the Stall		
Spotlights		2
3 Pin Electrical Socket		1
Table		1
Chairs		2
Waste Bin		1
Fascia Exhibitor Name (Vinyl) & Stall Number		Yes

# Exhibition LAYOUT



# Exhibitors\*



\*confirmed exhibitors in 2020

# Per Delegate Fee

Early Bird Fee

USD 500

On Spot Fee

USD 700

*Note: In case of payment in INR, additional 18% GST would be applicable*

Early Bird Expires On **31<sup>st</sup> August 2022**

## Delegate Benefits



Attendance in  
all the sessions



Access to conference documents  
& speaker presentations



Delegate kit



Refreshment lunch & dinner



# Sponsors & Association

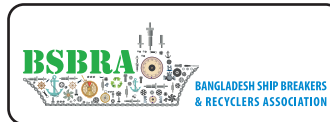
## PRINCIPAL SPONSOR



## GOLD SPONSOR



## SUPPORTING ASSOCIATION





## Previous Edition

**250+**  
Participants

**130+**  
Companies

**15+**  
Speakers

**20+**  
Exhibitors

### Steelmakers



### Suppliers



### Technology / Equipment Supplier



Organizer

**SteelMint®**  
*Events*

Event Host & Country  
Coordinator, Bangladesh

  
**Ahmed Enterprise**  
integrated marketing communications

## CONTACT OUR TEAM

### Local Contact in Bangladesh



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+880 17111 75888

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Chattogram, Bangladesh

### For Speakers Enquiry



**Jayprakash Sahu**

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+91 93299 28319

### For Sponsorship, Delegate & Exhibitors Enquiry



**Vinamrata Jaisinghani**

vinamrata@steelmint.com  
+91 62637 51163

### For Delegate Enquiry



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+91 97520 06100

## 3rd STEEL & RAW MATERIAL CONFERENCE

20th-21st SEP'2022, HOTEL RADISSON BLU, CHITTAGONG (BANGLADESH)