





🚞 25 August 2022 🕒 09:30 to 16:30 IST



🛗 25 August 2022 🕒 18:15 Onwards

🥺 Venue

International Convention Hall, Bombay Stock Exchange (BSE), India



www.sufi.org.in www.steelmintevents.com Off: 2/3, Ashok Chambers, Devji Ratansy Marg (Broch Street) Masjid (East), Mumbai 400 009, INDIA Tel: 022-4343 0300 | Fax: 022-4343 0333 | Email: info@sufi.org.in



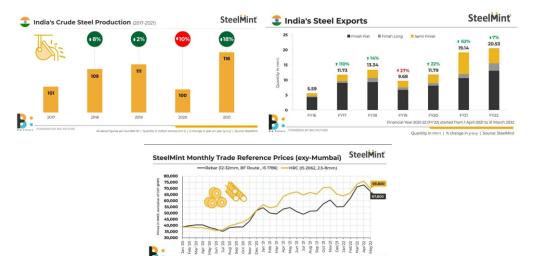


## **India Steel Conference 2022**

The last couple of years were extremely eventful for the steel industry and its end-users, mainly due to Covid. Lockdowns led to stalling of production globally but subsequently created huge export opportunities for Indian mills to the European Union. China's export tax also offered scope for tapping markets vacated by it.

Before the pandemic impact could wear off, the Russia-Ukraine war erupted, changing global trade flows. The sanctions on Russia led to steel and related raw material supply disruptions to the EU, fuelling a steel price rally. India was no exception. However, the high prices singed the user segment, leading to a fall in domestic demand but panic buying from EU end-users provided a safety valve to Indian mills.

The sudden steel and iron ore export duty imposition in May set back the market. Prices started declining but still end-users are not buying, unsure when these will bottom out. Considering the geo-political risks, prices are expected to remain volatile for some time while demand is dull. But how will Indian end-users hedge their risks in a volatile market Other than the traditional markets of construction and auto etc, what are the emerging sectors that will expand steel demand in India?





## **Confirmed Speakers**



**Godfrey John** Chief Executive Officer-Pipes Division, Welspun Corp Ltd





**Nalin Gupta** Managing Director J Kumar Infraprojects Ltd





**Vineet Saraf** Chief of Marketing and Sales (IPPE) (Industrial Products & Projects and (Branded Products & Retail – FP) Exports) Flat Products - Tata Steel Ltd.





V. R. Sharma Vice Chairman JSPL





**Ranjan Dhar** CMO, AM/NS India





**P K Wilson Purty** Chief of Marketing Tata Steel Limited





Samir Yajnik **Executive Director** Electra EV





**Rajat Gupta** EVP - Sales (Coils & Plates), JSPL





Vijay Sharma Director Jindal Stainless







**Jayanta Roy** Senior Vice President, Group Head Corporate Sector Ratings, ICRA





**Dr. Sunit Tyagi** Founder & MD – InSolare Energy





**B.B.Mishra** VP & Head SCM L&T Construction





Brajesh Sohrot Ex President & Head, SCM -Welspun Enterprises Ltd Ex President & Group Head, Procurement & SCM– Kalpataru Group Of Companies



Anubhav Gupta Chief Strategy Officer APL Apollo Tubes





**Pinakin Dave** Head Commodities, BSE Limited





**Pinakin M Parekh** Executive Director-Metals & Mining, Oil & Gas, Cement, J.p. Morgan India Private Limited





Sanjay Bhandari Director and Country Head, Duferco International Trading Holding





Debasish Mazumdar COO - Shyam Metalics & Energy Limited







Koustav Mazumdar Associate Director Commodities (CRISIL)





**Nitin Shahi** Director FINDOC Investmart Pvt Itd

### **D** FINDOC



**Nikunj Turakhia** CEO & Promoter at Standard Group & President, SUFI





Sanjay Mehta President - Material Recycling Association of India (MRAI) & Director - MTC Group



# **Tentative Schedule**

09:30-09:45	<b>Opening Remarks</b>	Welcome Note
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Nikunj Turakhia, Sufi

10:00-11:15 | India's Growth Story

#### **Key Points of Discussion**

- Key initiatives by Gol to drive the infra & construction sector
- How is India emerging as a global steel producing hub - Can India become the next China ?
- Indian automotive industry Conquering supply chain disruption & future of Evs.
- Role of National Infrastructure Pipeline to enable India achieve its ambitious goal of \$5 trillion economy by 2025

L Godfrey John,

Chief Executive Officer - Pipes Division Welspun Corp Ltd

- V. R. Sharma, Vice Chairman, JSPL
- Samir Yajnik, Executive Director, Electra EV
- Nalin Gupta, Managing Director, J Kumar Infraprojects Ltd
- 💄 Ranjan Dhar,
  - CMO, AM/NS India

11:15-11:30 | Tea 並





11:30-12:45 | Changing Dynamics of Indian Steel Industry (Panel Discussion)

#### Key Points of Discussion

- Overview of Indian steel market (Production, Capacity, Export, Prices)
- ✓ India's emergence in the global market
- How are Indian steelmakers placed versus global counterparts across the industry value chain?
- ✓ How will India's steel demand pan out till 2025?
- Government impetus to domestic steel demand and outlook on supply.
- ✓ Outlook on capex expenditure.
- Impact of RBI move to permit International trade in Indian Rupees.

#### Vineet Saraf

Chief of Marketing and Sales (IPPE) (Industrial Products & Projects and Exports) Flat Products - Tata Steel Ltd.

### 💄 Rajat Gupta

EVP - Sales (Coils & Plates), JSPL

#### 💄 Vijay Sharma

Director, Jindal Stainless

### 💄 Jayanta Roy

Senior Vice President, Group Head, Corporate Sector Ratings, ICRA

- **L TBA** JSW Steel
- Nitish Shukul, AGM | Steel, SteelMint

12:45-13:45 | Lunch - Break 並

13:50-15:00   Demand drivers of Steel in India (Panel Discussion)		
Key Points of Discussion	B.B.Mishra	
<ul> <li>Outlook on demand from infra and construction in short to medium term</li> </ul>	VP & Head SCM, L&T Construction	
	Debasish Mazumdar	
<ul> <li>Sectors driving the stainless steel demand</li> </ul>	COO - Shyam Metalics & Energy Limited	
in the short to medium term	Brajesh Sohrot	
<ul> <li>National Infrastructure Pipeline and it's</li> </ul>	Ex President & Head, SCM -Welspun Enterprise	
impact on steel demand	Ltd, Ex President & Group Head, Procurement &	
	SCM– Kalpataru Group Of Companies	
<ul> <li>Key initiatives by GoI to drive the green energy sector</li> </ul>	💄 Dr. Sunit Tyagi	
energy sector	Founder & MD – InSolare Energy	
<ul> <li>Growing opportunities for Steel pipes and</li> </ul>	💄 Anubhav Gupta	
tubes in construction and infrastructure	Chief Strategy Officer, APL Apollo Tubes	

\*TBA- To be announced





15:00-15:45   How to Hedge the Price Risk			
<ul> <li>Key Points of Discussion</li> <li>How does futures market work?</li> <li>How to hedge your risks ?</li> <li>Contracts available to hedge your risks etc.</li> </ul>	<ul> <li>Pinakin Dave         <ul> <li>Head Commodities,</li> <li>BSE Limited</li> </ul> </li> <li>Nitin Shahi         <ul> <li>Director</li> <li>FINDOC Investmart Pvt ltd</li> </ul> </li> <li>Nikunj Turakhia         <ul> <li>Managing Director at Standard Group &amp;</li> <li>President of Steel Users Federation of India</li> </ul> </li> </ul>		
15:45-16:30   Price Outlook			
<ul> <li>Key Points of Discussion</li> <li>Factors driving steel prices in India and globally - Cost push or higher demand?</li> <li>Impact of change in export duty structure on steel market</li> <li>Commodity super cycle - has it ended?</li> </ul>	<ul> <li>P K Wilson Purty Chief of Marketing (Branded Products &amp; Retail – FP) Tata Steel Limited</li> <li>Pinakin Parekh JP Morgan</li> <li>Koustav Majumdar Associate Director, Commodities (CRISIL)</li> </ul>		
<ul> <li>Impact of Russia- Ukraine conflict on global steel market.</li> <li>Global demand-supply dynamics and key trends in China Steel Industry in H2 CY 22</li> </ul>	<ul> <li>Sanjay Bhandari         Director and Country Head         Duferco International Trading Holding     </li> <li>Sanjay Mehta         President - Material Recycling Association of India (MRAI) &amp; Director - MTC Group     </li> </ul>		



### 16:30 - 17:30

Supply Chain Networking Meet Meet major suppliers and peer groups & Optimize sourcing strategies

In times of disruption, businesses need to hone supply chain strategy that is adaptable and resilient. Supply chain experts of the industry can meet and know more from their suppliers and peer groups on how to optimise sourcing strategies & model their behavior to focus on building stronger supply chains for the future..

18:15 Onwards | SUFI Awards Ceremony followed by Dinner



# **Participating Companies**







# Per Delegate Fee

	On-spot 11th Aug - 25th Aug
Conference Fees for Non SUFI Members	INR <b>11,500</b>

SUFI members can register at special rates by contacting :

Mitesh Prajapati | gen.sec@sufi.org.in | +91 93200 71006

## **Delegate Benefits**





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Delegate kit



Refreshment lunch & dinner

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www.steelmintevents.com



# SteelMint



## Innovation | Leadership | Excellence

## **Awards Categories**



A-1(a) STEEL MILL- Long productsA-1(b) STEEL MILL - Flat products

A-2 STEEL USER

A-3 STEEL TRADER



B-1 Life Time Achievement Award

**B-2** Innovative Leader Of The Year Award

B-3 Steel Ceo Of The Year

**Eminent Jury** 



C-1 SUFI "Make in India" Award
C-2 SUFI "Digital India" Award
C-3 SUFI Members MSME Award
C-4 SUFI ESG Award
C-5 Emerging Steel Company of the year



Sameer Patil Chief Business Officer, BSE



Rajiv Jalota Secretary to Gol



Dr. Mukesh Kumar Director, Steel Research and Technology Mission of India-SRTMI



Adv. Rahul Narwekar Social Reformer and practicing lawyer specializing in Civil, Cooperative and Corporate Laws.



P K Agrawal Principal Chief Commissioner of Customs, Mumbai Zone-1



Hinesh Doshi Past President Chamber of Tax Consultants

Send Nominations



# The Iconic Venue: International Convention Hall (ICH), The Bombay Stock Exchange, Mumbai (India)



### The India Steel outlook Conference & SUFI Awards are scheduled to be held on 25th Aug 2022 at The Bombay Stock Exchange. It is one of the most iconic structures in Mumbai and represents India's financial strength across the world as it is one of the most shown-Indian structures on a global scale.

The Rotunda building that houses the International Convention Hall (ICH) is unique as it used to be trading floor of the exchange almost two decades back, before trading went fully electronic. Having seen a lot of action over decades, today it is one the best known landmarks in Mumbai financial district.

Uniquely round-shaped from the outside, the tall ceiling of the hall compares to that of a large temple structure. Large enough to house a crowd of a thousand people, with marvelous interiors, there is an ambience of a reverence and timelessness.







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