

Organizer

SteelMint®

Co-Host



Roadshow cum Conference on

Karnataka's Mining Sector:

A Closer Look at Ground Zero
Post-SC Order

Hotel Hyatt Place, Bellary, Karnataka, India | 19-21 Jan, 2023

About the Organizer

SteelMint

SteelMint (BigMint Technologies Pvt. Ltd), for more than a decade, has been a platform that enables businesses to make informed decisions by providing credible market intelligence and transparent price reporting.



Under its networking & events platform - SteelMint Events has successfully hosted over 25+ national and global events since its launch and hosted 9000+ participants worldwide with an objective to facilitate knowledge sharing and better networking & trade.

About the Co-Host

Sandur Manganese & Iron Ores Ltd. (SMIORE)

Sandur Manganese & Iron Ores Ltd. (SMIORE) is one of India's highly integrated and diversified commodity producers with a rich heritage and over six-and-a-half decades of experience in systematic, safe and scientific mining. Established in 1954, SMIORE has since expanded beyond mining operations to include the production of ferroalloys, coke and energy, and continues to work towards further downstream expansion and diversification.



Background:

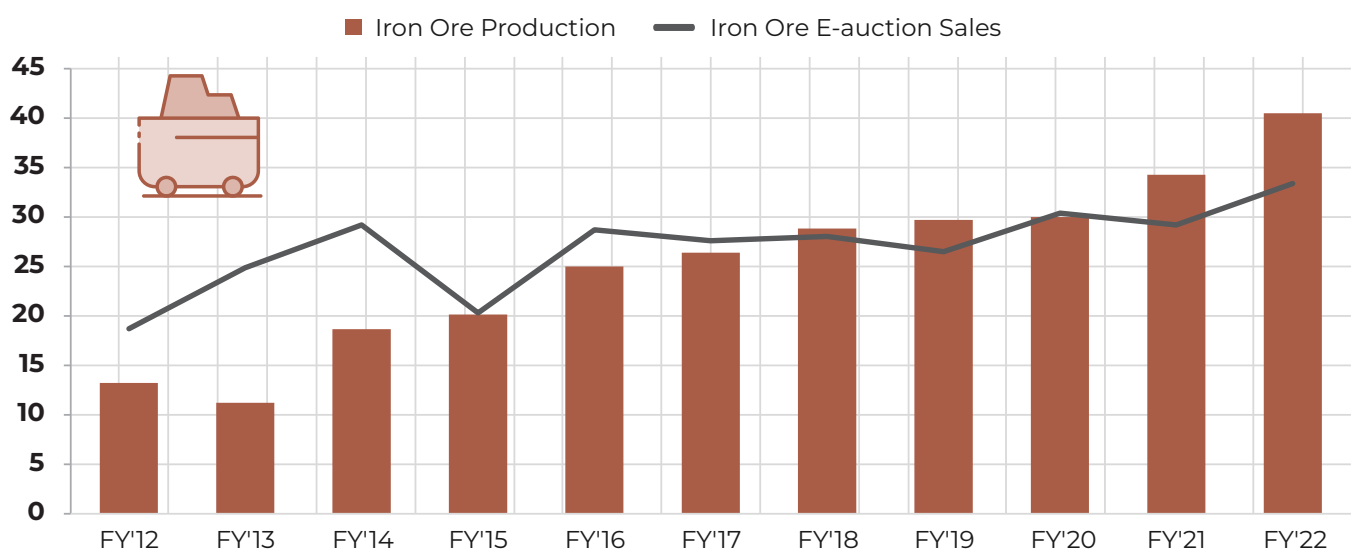
The Supreme Court (SC) recently lifted the 10-year ban on iron ore and pellet exports from Karnataka's Bellary, Chitradurga and Tumkur districts. Miners can also sell directly with e-auctions as a sales platform having been scrapped.

In another significant development, the SC recently raised the iron ore production cap in Karnataka from the current 35 million tonnes (mnt) to 50 mnt from the A and B category mines in the state. This decision had been pending for some time and it was only expected that restrictions on production would be eased as well.

It may be recalled the apex court had lifted the five-year-old ceiling on production from 30 mnt to 35 mnt for A and B category mines in 2018. There was no cap on C category mines or those subsequently auctioned in the state. The SC-appointed Central Empowered Committee had categorised 166 mining leases into A, B and C as per the extent of environmental illegalities committed by them.

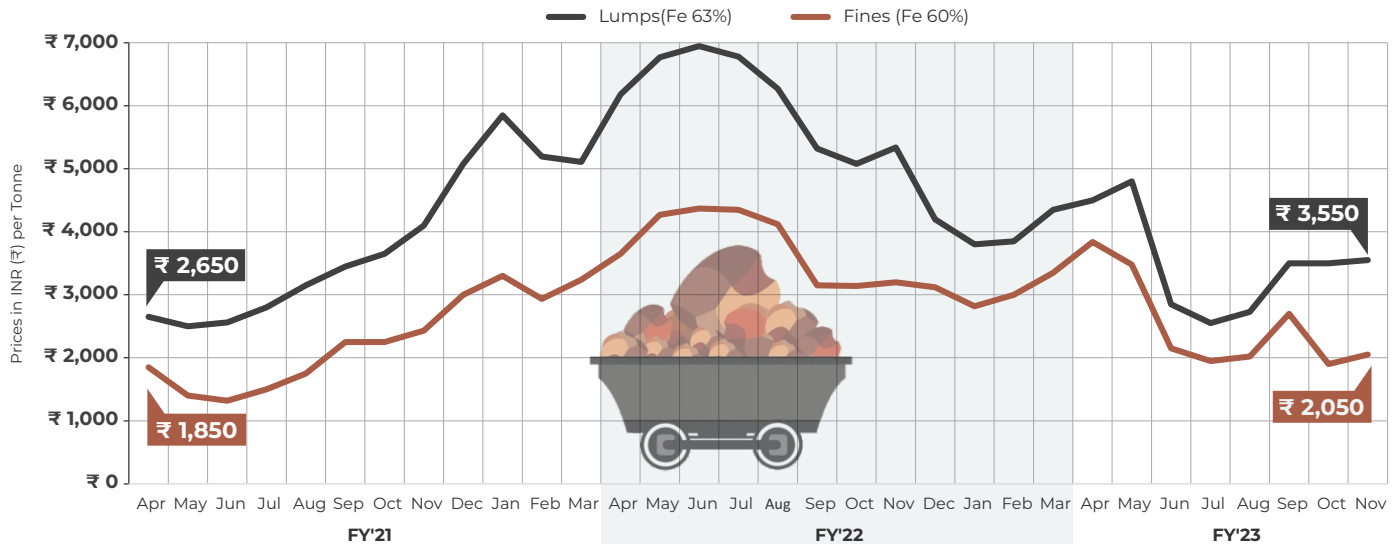
The recent seminal changes are bound to impact Karnataka's iron ore mining sector, and which merit a closer look especially since it is the 2nd-largest iron ore producing state in India, with over 40 mnt, in FY'22.

Karnataka's Iron Ore Production and E-auction Sales



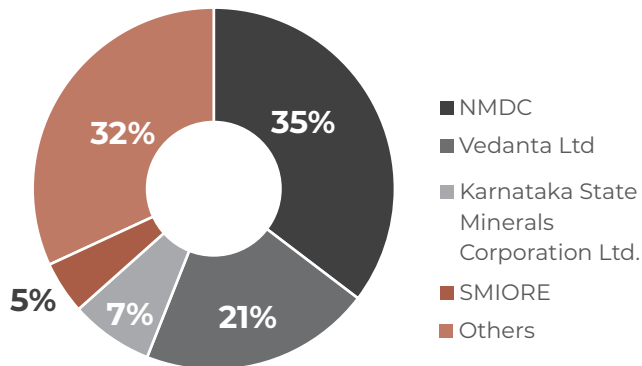
Quantity in mn t | Source: SteelMint

Karnataka's Iron Ore Price Trend

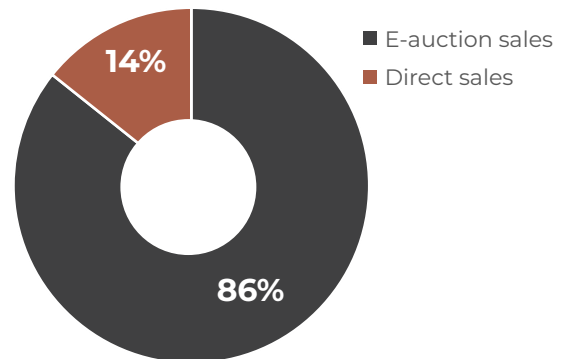


Note: Prices are weighted average | Source: SteelMint

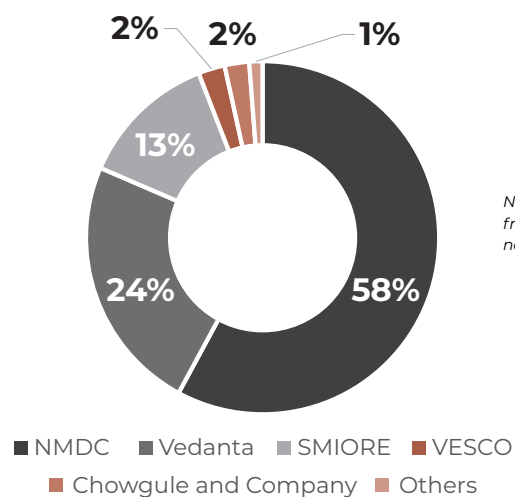
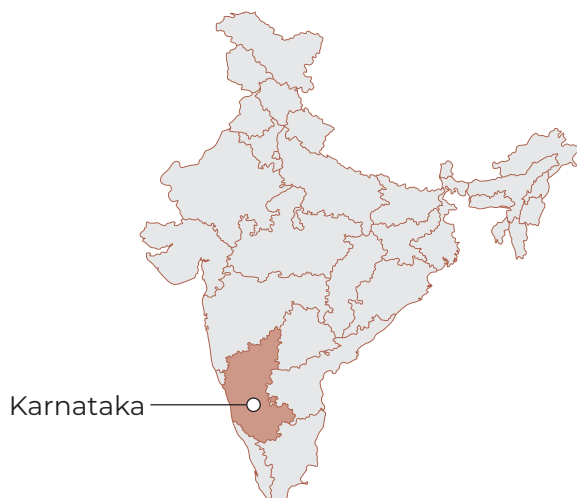
Karnataka Iron ore sale FY'22-Pre SC Order



Karnataka Iron ore sale Post SC Order



Karnataka Miner-wise Iron Ore E-auction Sales in Nov'22



Note: Small quantities from other miners have not been included.

Source: SteelMint

Tentative Schedule

Day 1 | 19 Jan'2023

13:00-16:00 PM | Registrations at Hotel Hyatt

17:00 PM | Departure from Hotel Hyatt to Sandur Shivavilas Palace

18:00 PM | Welcome Note - Mr Bahirji A. Ghorpade, MD, SMIORE

18:00-21:30 PM | Cocktail & Networking Dinner at Sandur Shivavilas Palace

22:00 PM | Arrival at Hotel Hyatt from Sandur Shivavilas Palace

Day 2 | 20 Jan'2023

08:00 AM Onwards | Registrations at Hotel Hyatt Place

Opening Remarks | Indian Iron ore Industry Overview

10:00-10:45 AM

 Dr. E.V. Ramana Reddy, Additional Chief Secretary, Department of Industries and Commerce, Government of Karnataka (Invited)


 Shri Sumit Deb, Chairman-Cum-Managing Director, NMDC Ltd.

 Mr P.K. Murugan, President, JSW Steel, Vijaynagar Works

Decoding Supreme Court's order on Karnataka mining

11:00-11:45 AM

 Md Abdul Saleem, Director Mines, SMIORE

 Mr Ramaswamy Visweswaran, Commercial Director, Arjas Steel Private Limited

 Ms Nishtha Mukerjee, GM (Iron ore & Steel) | Operations, SteelMint

11:45-12:00 Noon | Tea & Refreshments | Networking

E-auction vs Direct contracts: Perspective of iron ore sales and pricing

12:00-13:15 PM

 Mr A.K. Padhy, Executive Director Commercial, NMDC Ltd.

 Mr Tanveer Ahmed, MD, Minera Group

 Mr Vivek Nishant Nath, General Manager, Sales & Marketing, OMC

 Mr Nikhil Kulkarni, Chief Marketing Officer, Vedanta Limited (Sesa Goa)

 Mr Vigneshwaran K, Chief Marketing Officer (Iron Ore), Vedanta Limited

13:15 - 14:15 PM | Networking Lunch

Karnataka mineral block auctions: What lies next ?




14:30-15:30 PM

 Mr BP Pandey, CEO, Ecomen Laboratories

 Mr K. Madhusudhana, CEO, MSPL

Potential of iron ore & pellet exports from Karnataka

15:30-16:30 PM

-  Mr T. Saminathan, CMD, KIOCL Ltd.
-  Mr Shobhit Bagadiya, Director, Bagadiya Brothers
-  Mr Vivek Nishant Nath, General Manager, Sales & Marketing, OMC

16:30-16:45 PM | Tea & Refreshments | Networking

Changing iron ore demand-supply dynamics in Karnataka (Moderator Manish Singhla, Associate Director, CRISIL)

16:45-17:45 PM

-  Mr Rahul Mittal, Managing Director, Janki Corp. Limited and Chairman, Sponge Iron Manufacturers Association
-  Mr K. Madhusudhana, CEO, MSPL Ltd.
-  Mr P. Sreenivasa Rao, GM Mines, BKG Mining
-  SteelMint

19:00-21:00 PM | Cocktail & Networking Dinner

Day 3 | 21 Jan'2023

JSW Vijaynagar Plant Visit/SMIORE Mines Visit

 **Lunch**

Speakers



Sumit Deb

Chairman-Cum-Managing
Director, NMDC Ltd.,
India



T. Saminathan

Chairman-Cum-Managing
Director, KIOCL Ltd.,
India



Bahirji A. Ghorpade

Managing Director,
The Sandur Manganese &
Iron Ores Ltd., India



P.K. Murugan

President,
JSW Steel Vijaynagar Works,
India



R V Gumaste

Managing Director,
Kirloskar Ferrous Industries Ltd,
Vice Chairman-ISMT Ltd,
India



K. Madhusudhana

CEO, MSPL Ltd.,
India



Rahul Mittal

Managing Director -
Janki Corp Ltd.,
Chairman - Sponge Iron
Manufacturers Association,
India



Tanveer Ahmed

Managing Director,
Minera Group, India



Vivek Nishant Nath

General Manager
(Sales & Marketing),
Odisha Mining Corporation Ltd,
India



A.K. Padhy

Executive Director
(Commercial),
NMDC Ltd.,
India



Nikhil Kulkarni

Chief Marketing Officer,
Vedanta Limited (Sesa Goa),
India



Vigneshwaran K

Chief Marketing Officer
(Iron Ore),
Vedanta Ltd.,
India



Binay Pandey

CEO,
Ecomen Laboratories Pvt. Ltd.,
India



Shobhit Bagadiya

Director,
Bagadiya Brothers Pvt. Ltd,
India



Md. Abdul Saleem

Director (Mines),
The Sandur Manganese &
Iron Ores Limited, India



Ramaswamy Visweswaran

Commercial Director,
Arjas Steel Private Ltd.,
India



**Ramakrishna
Chinnamsetty**

Head Mining,
Business Development,
AM/NS India



Manish Singla

Associate Director,
Energy and Natural Resources,
CRISIL MI&A Consulting, India
(Moderator)

Objective:

SteelMint is looking to explore the repercussions of the SC orders through a full day event at **Hotel Hyatt Place, Vidyanagar (Bellary), Karnataka on 20th Jan'23**, followed by **Mines/Plant Visits on 21st Jan'23**. It is important to keep an ear close to the ground post-SC order. What is the potential in terms of production, demand, exports, and sales? What will be the impact on the iron ore mining industry from here? Industry stakeholders are keen to find answers to these and several other queries.

Session Topics:

✓ **Decoding Supreme Court's order on Karnataka mining**

- How has Karnataka's mining industry changed post SC order in May'22
- Buyers' take on evolving market scenario

✓ **How will production levels edge up post SC order?**

- Impact of raising iron ore production cap from 35 mnt to 50 mnt per annum
- Production ramp up plans of key miners in the state

✓ **Current and future iron ore demand-supply situation**

- Karnataka's iron ore demand-supply outlook for 2025
- Increasing production from existing and freshly-auctioned mining leases
- Karnataka's pellet production capacity to cross 35 mnt

✓ **Miners' perspectives on e-auction v/s direct sales**

- Pricing policy of public and private miners
- Changes in royalty, DMF and NMET payment patterns
- Share of direct sales and LTAs to rise vis-à-vis auction sales?

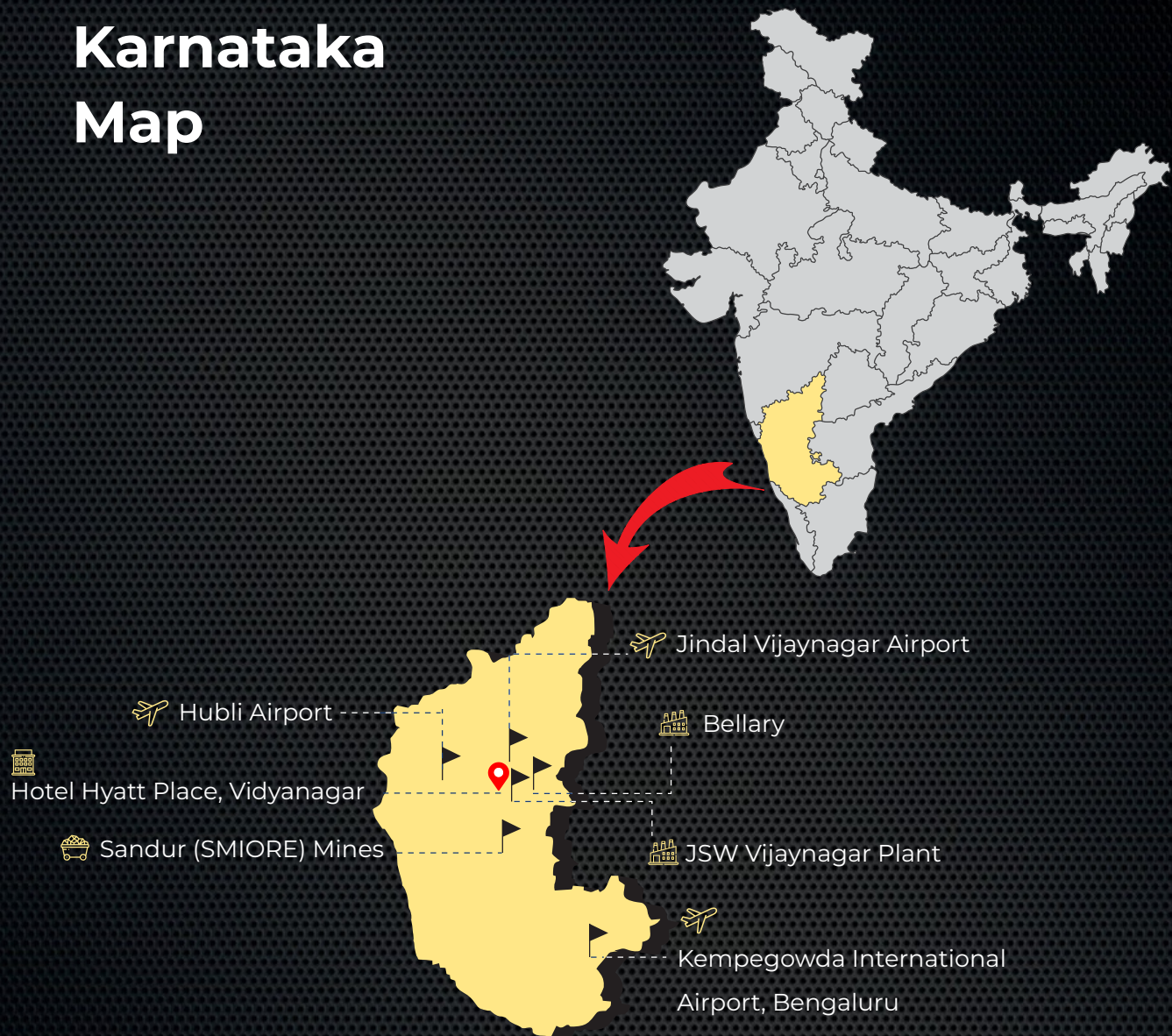
✓ **Karnataka resumes iron ore exports after a decade – What's next?**

- Impact of export duty withdrawal on iron ore and pellets
- Inventories and available volumes for exports
- Global iron ore price outlook and demand-supply dynamics

✓ **Mineral block auctions - Updates and Way Forward**

- Present status of auctioned mineral blocks in the state
- Upcoming mineral block auctions – process and challenges

Karnataka Map



📍 Conference Venue

Hotel Hyatt Place

Vidyanagar Township, Toranagallu,
Bellary, Karnataka 583123, India

✈️ How to reach Hotel Hyatt, Bellary?

Can Book the Transport From Nearby Airports

1. Jindal Vijaynagar Airport (VDY),
Vidyanagar, Bellary
2. Hubballi Airport (HBX), Hubli
3. Kempegowda Airport, Bengaluru




** subject to approval by respective mines & plant*

Roadshow Itinerary

DAY 1 : 19th Jan'23

- 13:00 - 15:00  **Registrations and Lunch at Hotel Hyatt Place**
- 16:00  **Departure from Hotel Hyatt to Sandur Shivavilas Palace**
- 17:30 - 21:30  **Cocktail & Dinner at Sandur Shivavilas Palace**
- 22:00  **Arrive at Hotel Hyatt**

DAY 2 : 20th Jan'23

- 09:00 - 10:00  **Registrations**
- 10:00 - 17:00  **Conference at Hotel Hyatt** (session details will be updated shortly)
- 19:00  **Networking Dinner**

DAY 3 : 21st Jan'23

- 09:30 - 15:30  **Sandur Manganese & Iron Ore Mines****
or
JSW Vijaynagar Steel Plant**

** subject to approval by respective mines & plant

Esteemed Sponsors

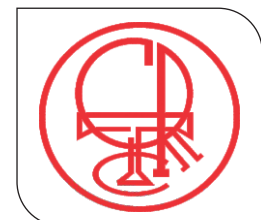
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Gold Sponsors



Silver Sponsors



Sponsorship Benefits

Deliverables & Benefits	Platinum	Gold	Silver
Video Display during the Program	Yes (Max 3-5 min)	Yes	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved
Meeting Area	Reserved	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page
Complimentary Delegate Passes (Exc. Accommodation)	6	4	3
Acknowledgment during the time of Conference	Yes	Yes	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd
Company Logo on the Back-drop	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	Yes	Yes
Fees (In USD)*	8,750	6,250	3,750
Fees (In INR)*	700,000	500,000	300,000

**18% GST additionally applicable*

Per Delegate Fee

Inclusions	Conference with Accommodation	Only Conference
Networking	✓	✓
Access to conference documents & speaker presentations	✓	✓
Delegate kit	✓	✓
Attendance in all conference sessions	✓	✓
Accommodation at Hotel Hyatt Place Vidyanagar (2Nights)	✓	✗
Mines/Plant Visit**	✓	✗
Transportation from Hotel Hyatt to Shivavilas Palace and Mines/Plant	✓	✗
Dinner at Sandur Shivavilas Palace on 19 Jan'23	✓	✗
Per Delegate Fee (Standard Fee Offer)*	INR 50,000 USD 615	INR 20,000 USD 270

Standard Fee Offer Expires On **15th Jan 2023**

** Additional 18% GST will be applicable on above pricing*

*** Subject to approval by the respective mines & plant*

Major Participating Companies



and many more...

CONTACT OUR TEAM

For Speaker Enquiry



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For Delegate Enquiry

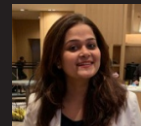


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[Participant List](#)

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