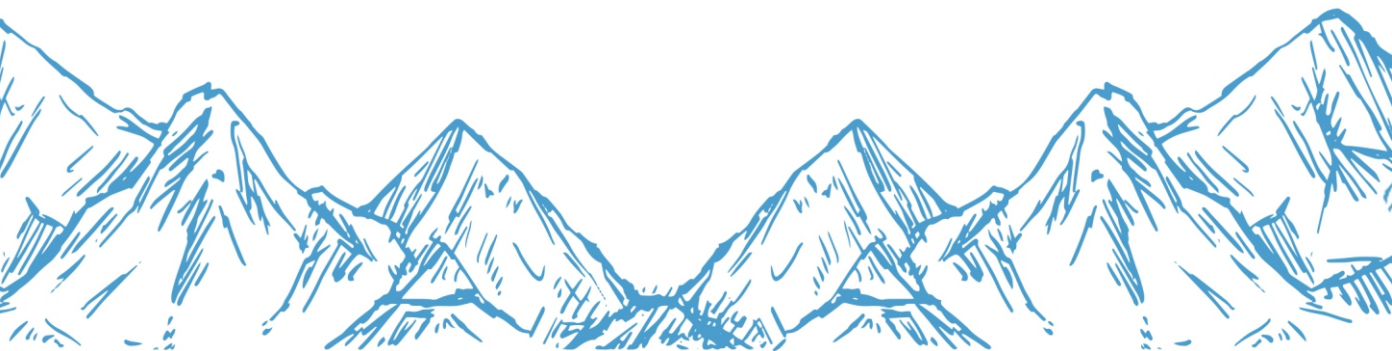




2nd **Nepal** **TRADE SUMMIT**

STEEL | COAL | CEMENT

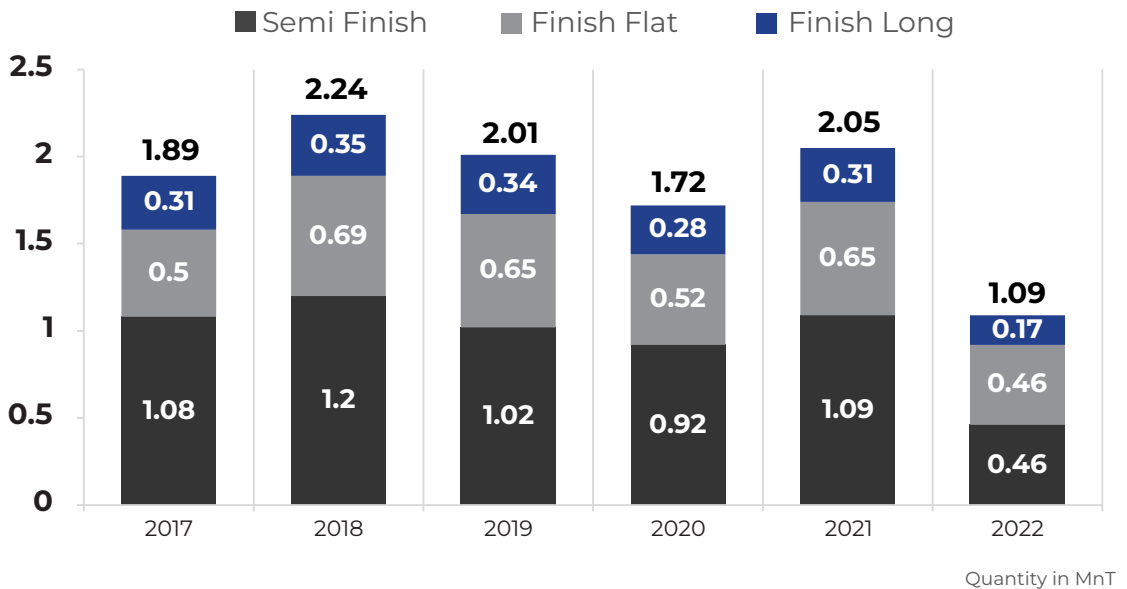
01-02 March 2023
The Soaltee - Kathmandu, Nepal



About Conference

- With steel demand estimated at roughly 2.5 mnt per annum, Nepal has been focusing on the construction sector. The country's construction sector contributes around 10-11% to its GDP.
- Nepal imports nearly 1-1.5 mnt of semi-finished steel and 1 mnt of finished steel annually (both flats and longs). India is the largest supplier with a share of 95% of total imports by Nepal.
- In view of the upcoming infrastructure and power transmission and distribution projects, steel demand in the country is likely to gain momentum. The Government of Nepal in its recent budget, however, targets to reduce reliance on imports by 20% by the next fiscal.
- The government's policy of encouraging the iron rod industry to produce billets domestically has led to a total of NPR 8.44 billion being invested for the development of the new mills as well as those that are currently operational.
- About 32 iron rod and steel units are operational in the country. However, only around 20% of these have been producing billets using sponge iron and scrap.
- The total annual capacity of the steel industry is about 3.5-4 mnt and annual steel demand is about 2-2.5 mnt.
- According to the Nepal Cement Producers' Association, the Himalayan nation has the potential to export cement worth NPR 150 billion.
- The government has announced a subsidy of 8% in cash to companies exporting cement using domestic raw materials.

Nepal Steel Import:



With upcoming infrastructure and power transmission and distribution projects, steel demand in the country is likely to gain momentum.

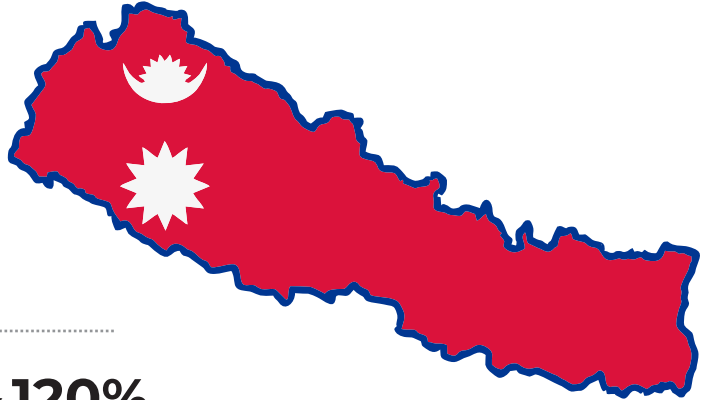
A budget of NPR 1 billion (\$8.2 million) has been allocated for the completion of the Upper Arun Hydropower Project.

A total of NPR 161.56 billion (\$1.3 billion) has been allocated for infrastructure development.

Why Nepal?

4.2% GDP Growth

30 Million Population



Sponge Iron imports up by **120%**,
crossed **5,40,000** t in CY'22

Pig Iron imports crossed **47,000** t in CY'22

1 MnT of Finished Steel Imports annually

5 MnT of Steel Melting capacity by 2025

22 MnT annual Cement production capacity.

0.8 MnT Coal is imported by Nepal (77% of India's Coal export)

Key Focus Areas

- To gauge the current scenario of Nepal's steel industry – macro & micro overview.
- Key government policies impacting the industries.
- Sponge iron future outlook for CY'23, will the import cross 1-mnt mark by CY'23?
- Rising importance of quality steel production through IF route.
- Current challenges faced by the steel industries.
- Backward integration — a way to manage margins?
- Nepal coal import overview, opportunities & challenges.
- Cement industry at Nepal – exploring the opportunities.

Session Overview

-  **Opening Address : Government policies and their impact on Nepal's economy**
-  **Changing dynamics of global steel markets**
-  **Outlook on Nepalese steel and cement industries**
-  **Raw material sourcing options for Nepalese steel and cement industries**
-  **Price outlook on key steelmaking raw materials**
-  **Technical Session: The right mix of feedstock in steel melting from Nepal's perspective**
-  **Technical Session: Focus on steel melting technologies & improving efficiencies**

Confirmed Speakers



Madhu Kumar Marasini

Secretary, Ministry Of Industry,
Commerce & Supplies, Nepal



Rajendra Malla

Chairman, Nepal Chamber of
Commerce, Nepal



Pradeep Kumar Shrestha

Managing Director,
Panchakanya Group, Nepal



Rabi Singh

President, Federation of
contractor's Associations of
Nepal



Dhruba Thapa

President Cement
Manufacturers Association,
Nepal



Vishnu Kumar Agrawal

President - Confederation of
Nepalese Industry



Abhijeet Mahanta

Director, Sales and Business
Development Atlas Commodities,UK



Anurag Sharma

Director & Business Head (Steel)
Jagdamba Steels Ltd. (Nepal)



Dr. Swaren Bedarkar

VP (Projects Metallurgy)
Electrotherm (India) Ltd.



Satadri Chanda

Director, Megatherm Group,
India



Abhishek Tulsian

Director, Ashok Steel
Industries (PRIVATE) LTD



Vishal Patwari

Executive Director
Jagdamba Enterprises Pvt Ltd,
Nepal



Rajesh Kumar Agrawal

Managing Director
Arghakhanchi Cement Pvt.Ltd.,
Nepal



Dhruv Jeewani

Director/Head Sales
Jeewani Fuels Private Limited



Ujjwal Shrestha

Executive Director
Panchakanya Group, Nepal



Vikas Kedia

Managing Director – Vijay Group
of Industries, Nepal



Rohit Kedia

Director
Vijay Shri Steel Private Limited, Nepal



Himanshu Golchha

Director
Hulas Steel Industries, Nepal



Hemanshu Desai

CEO, New India Electricals,
India



Mrs. Barbara Luck-Pithavalla

Managing Director, Cyrus Vibration
Machines India Private Limited, India



Varun Jay Rana

COO, Yogiji Digi,
India



Ramesh Datta

Chief Representative - India,
Macsteel International Far
East Limited



**Shri. Subhendu
Khandai**

General Manager
(International Trade Division)
SAIL, India



Sunil Pandita

Assistant General Manager,
Inductotherm (India) Pvt. Ltd



**Abhijit Sur Roy
Chowdhury**

Head – Iron Ore Trading (Minerals)
Tata International Limited, India



M.K. Sheshadri

Plant Head - GIRIDHAN
METALS PRIVATE LTD

Schedule


Day 1 | 01 March'2023

08:00 AM Onwards | Registrations at Hotel Soaltee Crowne Plaza



Welcome Note SteelMint

Inaugural Session - Government policies and its impact on Nepal's economy

09:30-11:00 AM



-  Shri Rajendra Malla, Chairman, Nepal Chamber of Commerce
-  Shri Pradeep Kumar Shrestha, VP, Confederation of Asia Pacific (Chamber of Commerce & Industries), Managing Director, Panchkanya Group, Nepal
-  Shri Dhruba Thapa, President, Cement Manufacturers' Association, Nepal
-  Shri Vishnu Kumar Agrawal, President - Confederation of Nepalese Industry

 Shri Madhu Kumar Marasini, Secretary, Ministry Of Industry, Commerce & Supplies, Nepal



11:00-11:30 AM | Tea & Refreshments | Networking  

Outlook on Nepalese steel industry

11:30-13:00 PM





-  Mr Vishal Patwari, Director, Jagdamba Enterprises Pvt Ltd, Nepal
-  Mr. Ujjwal Shrestha, ED, Panchkanya Group, Nepal
-  Mr. Rabi Singh, President, Federation of Contractor's Associations of Nepal
-  Mr. Ashish Garg, VP, Independent Power Producers' Association, Nepal

 Shri Toyanarayan, Secretary, Ministry of Industries, Nepal (I)

13:00 - 14:30 PM | Networking Lunch  

Changing dynamics of global steel markets and its impact on Nepal industry

14:30-15:30 PM

-  Ms. Nishtha Mukerjee, GM (Iron Ore & Steel), SteelMint, India
-  Mr Subhendu Khandai, GM (International Trade Division), SAIL, India
-  Mr. Ramesh Datta, Chief Representative - India, Macsteel International Fareast Limited
-  Mr. Himanshu Golchha, Managing Director, Hulas Iron Industries, Nepal

15:30-15:45 AM | Tea & Refreshments | Networking  

Technical Session -1

 Mr. Abhishek Tulsian, Director, Ashok Steel

15:45-16:30 AM

Use of sponge iron for the production of flat and long products through IF route of steelmaking

 Dr. Swarn Bedarkar, Vice President, Electrotherm, India

Steel Melting Technologies & improving efficiencies

 Mr. Satadri Chanda, Director, Megatherm, India

16:30-18:00 PM

 Mr. Rohit Kedia, Director, Vijay Shri Steel Private Limited, Nepal

 Sunil Pandita, Assistant General Manager, Inductotherm (India) Pvt. Ltd

 Mr. M.K. Sheshadri, Plant Head, Girdhan Metal Pvt. Ltd, India

18:30 - 21:00 PM | Cocktail & Networking Dinner  


Day 2 | 02 March'2023

08:00 AM Onwards | Registrations, Tea & Refreshments at Hotel Soaltee Crowne Plaza


Raw material sourcing options for Nepalese steel Industries

 Mr. Sharad Golchha, Managing Director, Hulas Group, Nepal (I)


 Mr. Anurag Sharma, Director & Business Head, Jagdamba Steels, Nepal

 Mr. Abhijeet Mahanta, Director Sales & Business Development, Atlas Commodities, UK

09:45-11:15 AM

 Mr. Abhijit Sur Roy Chowdhury, Head - Iron Ore Trading (Minerals), Tata International Limited, India

 Mr. Subhendu Khandai, GM (International Trade Division), SAIL, India

11:15-11:45AM | Tea & Refreshments | Networking  

Outlook on Nepalese cement industry

 Shri Dhruva Thapa, President, Cement Manufacturers' Association, Nepal

11:45-12:30 PM


 Mr. Gaurav Goel, Shivam Cement, Nepal

 Mr. Dhruv Jeewani, Director, Jeewani Fuels

 Mr. Rajesh Kumar Agrawal, MD, Arghakhanchi Cement, Nepal

Technical Session -2 | Rationalisation of input costs in steelmaking

12:30-13:45 PM

-  Mrs. Barbara Luck Pithavalla, MD, CYRUS Vibration Machines India Pvt. Ltd.
-  Mr. Himanshu Golcha, Managing Director, Hulas Steel Industries, Nepal
-  Mr. Hemanshu Desai, CEO, New India Electricals, India
-  Mr. Varun Jay Rana, COO - YOGIJI DIGI, India

13:45 - 14:00 PM | Closing Remarks & Vote of Thanks

14:00 - 15:00 PM | Networking Lunch  

Note: (I) - Invited. Schedule time mentioned is as per Nepal Standard Time

Sponsorship Benefits

SPONSORSHIP BENEFITS	Platinum	Gold	Silver	Associate
Sponsorship Fee (overseas)	INR 700,000	INR 500,000	INR 300,000	INR 200,000
Video Display about the Company at the conference	Yes	—	—	—
Meeting Room in the Conference Venue Hotel	As per availability	—	—	—
Exhibition Stall	1 Stall (As per availability)	—	—	—
Advertisement in the Event Book	Premium	One Full Page	One Full Page	---
Complimentary Delegate Passes	6	4	3	2
Logo in Conference Promotion Video	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th
Acknowledgement & Thank you note during the time of Conference	Yes	Yes	Yes	Yes
Company Profile & Logo in the Website of the Conference with Direct link to your Company Website	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th
Company Logo on the BackDrop of the Stage	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th
Company Logo in Promotional Emails & Social Media Promotions as per Hierarchy of Sponsorship	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th
Top Tier Recognition on Promotional Materials of the Conference as per Hierarchy of Sponsorship	As per Hierarchy 1st	As per Hierarchy 2nd	As per Hierarchy 3rd	As per Hierarchy 4th
Promotional Gift (compatible as per approval)	Yes	Yes	No	No
Company Brochure in the Delegate Kit	Yes	No	No	No

Partners

Platinum Partner



Gold Partners



Silver Partners



Supporting Partners



Federation of Contractor's
Associations of Nepal



Nepal Chamber
of Commerce



Cement Manufacturers
Association of Nepal

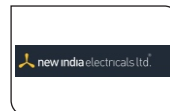


Independent Power
Producers' Association, Nepal



Confederation of
Nepalese Industries

Exhibitors



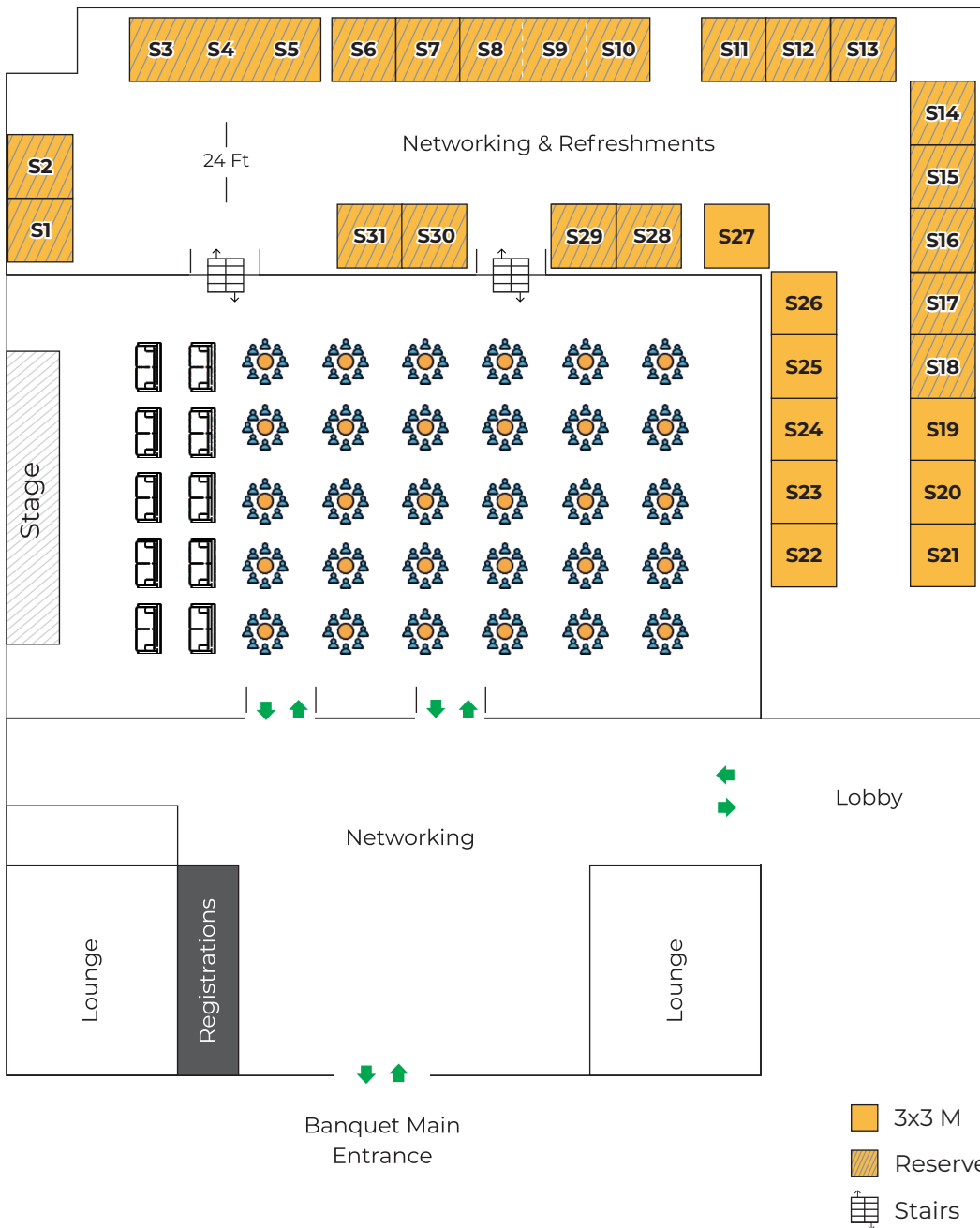
Exhibition Benefits

Benefits	Space 09 Sq.m
Company Logo in Events Website	Yes
Branding (Web e-mailers, social media)	Yes
Delegate Passes	2
Exhibition Space	3x3 Meter
Facilities with the Stall	
Spotlights	2
3 Pin Electrical Socket	1
Table	1
Chairs	2
Waste Bin	1
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes

Major Participating Companies



Exhibition Layout



Per Delegate Fee

Standard Fee

INR 24,900 | USD 350

On Spot Fee

INR 35,000 | USD 400

Note: In case of payment in INR, additional 18% GST would be applicable

Standard Fee Expires On **28th Feb 2023**

Delegate Benefits



Attendance in
all the sessions



Access to conference
documents &
speaker presentations



Delegate kit



Refreshment
lunch & cocktail dinner

About the Venue



The Soaltee, Kathmandu, Nepal

An exceptional blend of royal and traditional elegance, The Soaltee Kathmandu - Soaltee Nepal's premier 5 Star Deluxe hotel is set in lush green 12 acres of landscaped area with a magnificent view of the Himalayas. It's located in peaceful Tahachal just 8km from the Tribhuvan International Airport and 4km from the city center its finest shopping destinations, cultural attractions, and entertainment options in Kathmandu.

300+

Participants

20+

Speakers

30+

Exhibitors

Snapshot from Previous
CONFERENCE



Previous Edition Participants



and many more...



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