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GOVERNMENT OF INDIA
MINISTRY OF
STEEL

Organized By
SteelMint®
Events

**3rd INDIAN
IRON ORE
& PELLET
SUMMIT**

18-19 Feb, 2019

The Leela Ambience Gurugram, Delhi NCR, India

About Conference | 关于会议



The current transitional phase of Indian iron ore industry along with the increasing demand and upcoming iron blocks auction, will change the rules of the game. In FY20, India's annual iron ore imports is likely to remain around 10-15 MnT which might make India a net importer of iron ore.

The key objective of the third edition of Indian Iron Ore & Pellet Summit is to shed light on the upcoming Indian Iron Ore Mines Auction 2020 and its impact on the increase in Iron Ore demand by 2025, pursuant to the rising steel capacities.

Organizer | 组织方



SteelMint Events is a part of the SteelMint Group, a pioneer market intelligence company catering to the steel sector providing real time data and in depth analysis of current happenings, based out of India. SteelMint Events has a proven track record of successfully organizing numerous events pertaining to Iron Steel & Allied Sectors offering its participants unerring insights into future.

Supporting Partner | 支持方



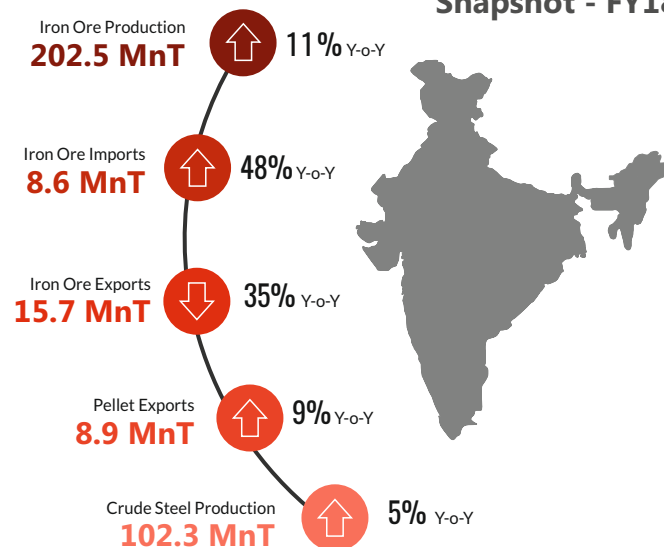
Mysteel is the leading market intelligence service provider on the Chinese metals and mining industry. Delivered via their website and data feeds, customers receive prices, news, industry data and analysis from their vast team on the ground in China.

What Makes India An Interesting Story?

印度市场魅力何在？

- ◆ India is expected to drive growth in global steel demand, counterposing an estimated gradual decline in China.
- ◆ The country is going to be the second largest steel producer in the world given that the iron ore demand is going to increase significantly.
- ◆ Insolvent steel companies will receive attractive bids from JSW, Tata, Vedanta, and Arcelor Mittal on optimistic Indian growth story.
- ◆ Considering the high domestic demand, India is less immune to the global trade war.

Indian Iron Ore & Steel Industry Snapshot - FY18



Who Should Attend | 参会群体



Steel
Manufacturers



Traders



Pellet
Makers



Logistics
Companies



Iron Ore
Miners



DRI Makers



Analysts



Inspection
Agencies



Technology
Suppliers

Speakers | 发言人



B P Pandey
Senior VP, Mines,
JSW Steel, India



Dr Hossein Etminan
Sales and Marketing
Manager, GolGohar
Mining and Industrial
Company, Iran



Priya Ranjan Prasad
COO, BRPL, India



Manish Kharbanda
ED, JSPL & President,
PMAI, India



Mukul Manchanda
Head Pellet Business,
Essar Steel, India



Shobhit Bagadiya
Director, Bagadiya Brothers
Pvt. Ltd., India



Tanveer Ahmed
Managing Director,
Minera Steel & Power,
India



Wu Jingjing
Deputy Director,
Marketing, China Iron &
Steel Association (CISA),
China



Arun Maheshwari
Executive-Vice President
(Commercial), JSW Group,
India



Hongmei Li
Head of Editorial,
Mysteel, Singapore



Paul Gray
VP Research, Iron Ore Markets,
Wood Mackenzie, UK



Nishtha Mukerjee
Head of Research
SteelMint, India

Speakers | 发言人



V S Balarama Krishna
CEO, AAPL, India



Deepak Kumar Mohanty
Director of Mines,
Odisha Govt., India



Dr. Mukesh Kumar
Director, SRTMI, India



D P Deshpande
Chairman, SIMA,
India



Dr. T.R.K. Rao
Director (Commercial)
NMDC Ltd., India



Andrew glass
Head of Financial Trading,
Anglo American Marketing
Ltd., Singapore



Pawan Kakani
Head Marketing
(Domestic & Export),
Essel Mining, India



Rohan Kendall
Principal Analyst, Iron Ore
& Steel Costs, Wood Mackenzie,
Australia

....and many more



Tentative Schedule | 暂定安排

DAY I 18 Feb 2019, Monday

12:00 - 17:00

- ◆ Registrations 

15:00 - 16:00

- ◆ Opening ceremony & keynote speech 
 Minister of Mines (I) + Secretary of Mines (I)





Session 1 | Market Overview (Moderator - Ruchira)

- ◆ 16:15 - 16:30 Indian iron ore production/consumption /export/import 2018
 Nishtha Mukerjee, Head of Research SteelMint, India
- ◆ 16:35 - 16:50 How will be the global iron ore supply and demand dynamics in 2019?
 Paul Gray, VP Research, Iron Ore Markets, Wood Mackenzie, UK
- ◆ 16:55 - 17:10 China's current environmental policy and what does it mean for the Chinese steel market?
 Wu Jingjing, Deputy Director, Marketing, China Iron & Steel Association (CISA), China

17:30 - 18:00

- ◆ Tea Break / Networking  

Session 2 | Technical (Moderator - Dr. Mukesh Kumar, SRTMI)



- ◆ 18:00 - 18:15 Setting up a new pellet plant : cost & technology
 V S Balarama Krishna, CEO, Adhunik Alloys & Power Limited (AAPL), India
- ◆ 18:20 - 18:35 Improvement of Indian pellet quality to compete with global market
 Priya Ranjan Prasad, COO, BRPL, India
- ◆ 18:40 - 19:00 Q & A
- 19:15 Onwards
◆ Cocktail Dinner 
- 19:15 - 19:45 (Hall B)
◆ Pellet Manufacturer's Association of India (Members Meet) 

DAY 2 19 Feb 2019, Tuesday




08:00 - 12:00

- ◆ Registrations 

09:00 - 10:00

- ◆ Opening ceremony 
 Add. Secretary of Steel (I)




Session 2 | Indian Iron Ore Supply & Demand Scenario (Moderator - Ruchira)

- ◆ **10:00 - 10:15** Indian iron ore supply & demand 2025
 T R K Rao, Director (Commercial), NMDC Ltd., India
- ◆ **10:20 - 10:35** Regional imbalance in Indian iron ore market due to logistics constraints
 Pawan Kakani, Head Marketing (Domestic & Export), Essel Mining, India
- ◆ **10:40 - 10:55** Current & ongoing Indian iron ore scenario & challenges
 Arun Maheshwari, EVP (Commercial), JSW Group, India
- ◆ **11:00 - 11:30** Q & A

11:30 - 12:00

- ◆ Tea Break / Networking  

Session 3 | Seaborne Iron Ore Trade Dynamics (Moderator - Rohan Kendall, Wood Mackenzie)

- ◆ **12:00 - 12:15** How long Chinese appetite for high grade iron ore and pellets will continue?
 Hongmei Li, Head Of Editorial, Mysteel, Singapore
- ◆ **12:20 - 12:35** Future trend of high & low grade iron ore demand & implications
 Andrew Glass, Head Of Financial Trading, Anglo American Marketing Limited, Singapore
- ◆ **12:40 - 12:55** What do US sanctions mean to Iranian iron ore exports & how does this affect Indian & Iranian trade dynamics?
 Hossein Etminan, Sales And Marketing Manager, GolGohar Mining And Industrial Company, Iran

13:00 - 14:15

- ◆ Lunch & Networking  

Session 4 | Indian Iron Ore Mining Auction Scenario 2020 (Moderator - D P Deshpande, SIMA)

- ◆ **14:15 - 14:30** What does mining auction mean for Indian iron ore mining industry?

👤 Deepak Kumar Mohanty (I), Director Of Mines, Odisha Govt., India
- ◆ **14:35 - 14:50** How much merchant iron ore capacity that will be auctioned in 2020?

👤 Nishtha Mukerjee, Head Of Research, SteelMint, India
- ◆ **14:55 - 15:10** What is driving high premium to recent mines auction; will it continue?

👤 B P Pandey, Senior VP, Mines, JSW Steel, India
- ◆ **15:15 - 15:45** Panel discussion; What is MMDR act? what are the disruptions to be expected?

👤 Tanveer Ahmed, Managing Director, Minera Steel & Power, India

👤 Sanjeev Nandwani, President of Global Business Development, MESCO Steel, India

15:45 - 16:15

◆ Tea Break / Networking



Session 5 | Global Pellet Industry - Outlook 2020 (Moderator - Ruchira)

- ◆ **16:15 - 16:30** The role of pellets in the future steel scenario of India & India's changing feedstock pattern

👤 Manish Kharbada, ED, JSPL & President, PMAI, India
- ◆ **16:35 - 16:50** Indian pellet capacity, production, exports

👤 Shobhit Bagadiya, Director, Bagadiya Brothers Pvt. Ltd., India
- ◆ **16:55 - 17:10** Global pellet supply and demand scenario

👤 TBU
- ◆ **17:10 - 17:25** What is driving pellet exports from India; will the momentum continue?

👤 Mukul Manchanda, Head Pellet Business, Essar Steel, India

17:30 Onwards

◆ Refreshments & Networking



Sponsorship Benefits | 赞助商权益

DELIVERABLES & BENEFITS	Principal (1 Company)	Platinum (2 Companies)	Gold (3 Companies)	Silver (4 Companies)	Associate (7 Companies)
Video Display during the Program	Yes	Yes	-	-	-
Reserved Gala Dinner Table	Yes	-	-	-	-
Meeting Room (Separate)	Yes	-	-	-	-
Exhibition Stall	2 Premium Stalls	1 Stall*	1 Stall*	1 Stall*	-
Advertisement in The Event Book	Back Cover Page	Back Cover Page	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	6	5	4	3	2
Acknowledgment during the Conference Program	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website (Hyperlinked)	Yes	Yes	Yes	Yes	Yes
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	Yes	Yes	Yes	Yes
Price (In USD)	14,000	9,850	7,040	4,220	2,815
Price (In INR)	10,00,000	7,00,000	5,00,000	3,00,000	2,00,000

Other Sponsorship Opportunities | 其它赞助机会

NETWORKING TEA SPONSOR

INR 100,000 | USD 1,400

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

NETWORKING LUNCH SPONSOR

INR 300,000 | USD 4,220

- ✓ Two Complimentary Delegate Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

COCKTAIL & DINNER SPONSOR

INR 250,000 | USD 3,520

- ✓ Three Complimentary Delegate Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

DELEGATE KIT SPONSOR

INR 300,000 | USD 4,220

- ✓ Two Complimentary Delegate Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

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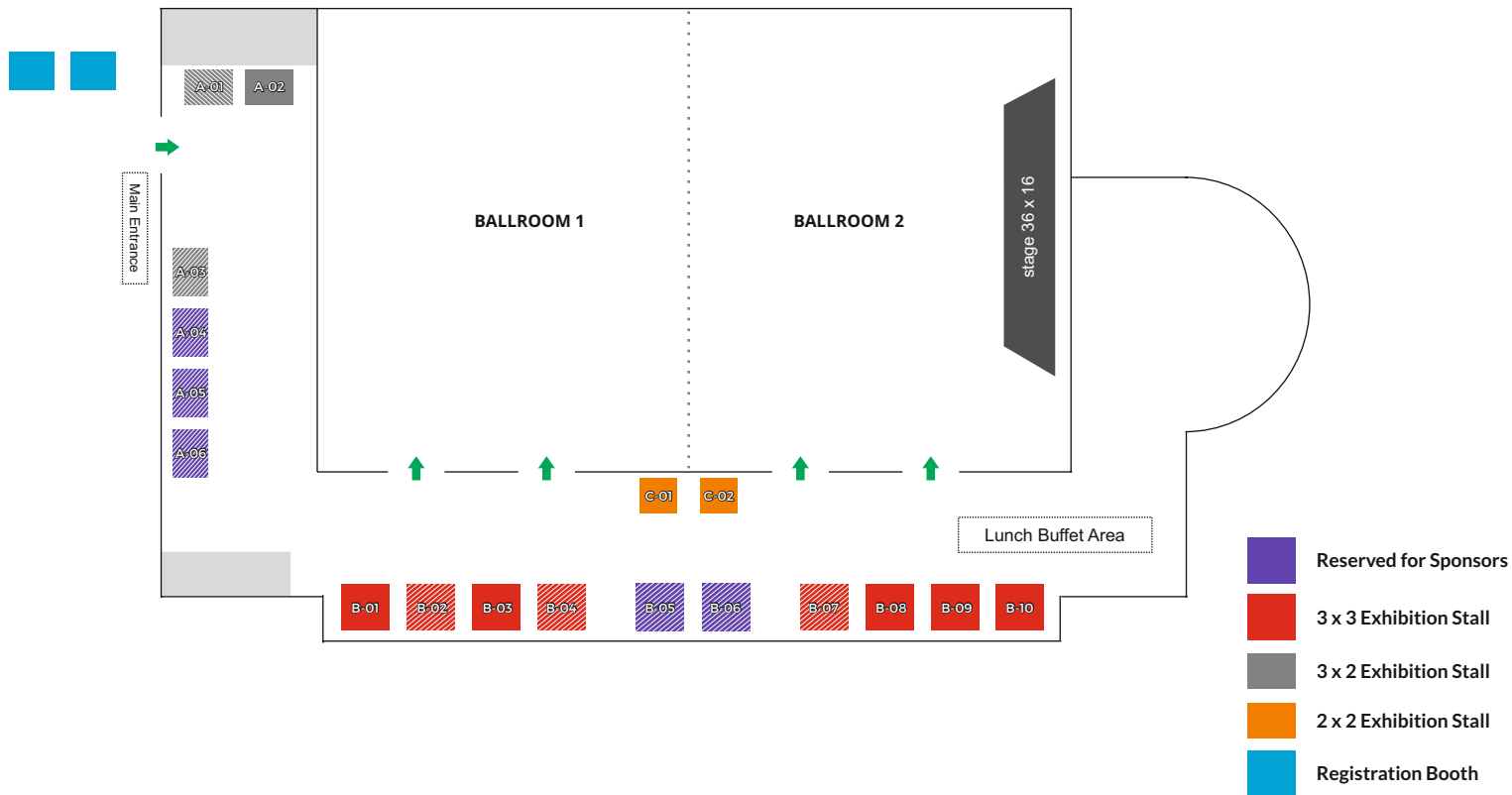


Rungta Mines Ltd.



MESCO STEEL

Exhibition Layout | 展位布局



Exhibitor Benefits | 参展商权益

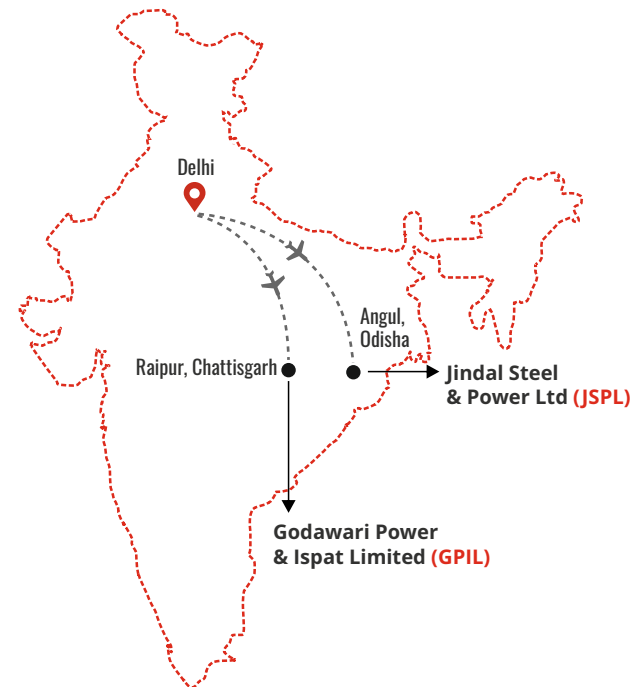
Benefits	Space 6 Sqm (3x2)	Space 9 Sqm (3x3)
Co. Logo in Events Website	Yes	Yes
Branding (Web e-mailers, social media)	Yes	Yes
Delegate Passes	2	3
Exhibition Space	3x2 meters	3x3 meters
Fee (In USD)	2,100	2,400
Fee (In INR)	120,000	150,000
Facilities with the Stall	Space 6 Sqm (3x2)	Space 9 Sqm (3x3)
Spotlights	2	2
3 Pin Electrical Socket	1	1
Table	1	1
Chairs	2	3
Waste Bin	1	1
Carpet	6 Sqm	9 Sqm
Fascia Exhibitor Name (Vinyl) & Stall Number	Yes	Yes

Plant Visit | 工厂走访

*Let SteelMint take you on the road to provide ground zero access to some major Iron Ore & Pellet plants & help you gather firsthand information closely, along with your participation in The **"3rd Indian Iron Ore & Pellet Summit 2019"**.*

The 3rd Indian Iron Ore & Pellet Summit aims to shed light on the upcoming Indian Iron Ore Mines Auction 2020 and its Impact on the increase in Iron ore demand by 2025, pursuant to the rising steel capacities. The current transitional phase of Indian Iron Ore industry along with the increasing demand and upcoming iron blocks auction, will change the rules of the game. In FY20, India's annual Iron Ore imports is likely to remain around 10-15 MnT which might make India a net importer of Iron Ore. Indian pellet exports increased multi-fold to 9.6 MnT in CY17 amid Chinese policies and absence of supplies from Samarco.

To gather a more holistic view of these efficient Iron Ore & Pellet Plants in India, Hit the roads with SteelMint & avail the opportunity to visit the following Plants:



Plant 1

Godawari Power & Ispat Limited - HIRA Group

Godawari Power & Ispat Ltd is a flagship Company of Raipur-based Hira Group of Industries. It is a fully integrated steel manufacturing company, having rights for Iron Ore Mining for captive consumption with a dominant presence in the Steel Industry of Central India.



WHY YOU SHOULD VISIT?

Godawari Power and Ispat Ltd is one of the few plants in India which can produce and export “High Fe and Low Alumina Iron Pellets”

**Recent Pellet
Export Quantities**



50,000^{MT}
Oct'18

55,000^{MT}
Nov'18

44,000^{MT}
Dec'18

50,000^{MT}
Jan'19
(Stock shifted to Port)

The Major Facilities at The Plant Include

2.1 MnT

Iron Ore Mining



200,000 MT

MS Rounds



500,000 MT

Sponge Iron



150,000 MT

HB Wires



2.7 MnT

Iron Ore Pellet



16,500 MT

Ferro Alloys



400,000 MT

Steel Billet



**98 MW*;
86 cr units**

Power



Tentative Itinerary

17th Feb'19

Time		Event			
8:30 AM		Depart from Delhi Airport	11:45 AM		Briefing Session
10:15 AM		Reach Raipur Airport	12:15 PM		Lunch
11:20 AM		Reach GPIL Plant	1:00 PM		Plant Visit
			3:30 PM		Session with Directors for Q&A
			5:00 PM		Wrap up for the Day
			7:40 PM		Depart from Raipur
			9:35 PM		Reach Delhi

Plant 2

Jindal Steel & Power Limited (JSPL)

JSPL's 6 MTPA integrated steel plant at Angul is emerging as the most efficient steel manufacturing facilities in India, spread over 3500 acres and has the vision to enhance its steelmaking capacity from 6 to 20 MTPA in the next 12 years.



The Major Facilities at The Plant Include

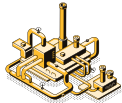
4554 m³

India's largest 4554 m³
Blast Furnace



5 MTPA

India's largest 5 MTPA
inter Plant



1.2 MTPA

India's most advanced
1.2 MTPA Plate Mill



1.5 MTPA

World's largest
1.5 MTPA Rebar Mill



2 MTPA

World's largest SynGas based
2 MTPA DRI Plant based on
Coal Gasification Process (CGP)



2.3 MTPA

World's fastest
2.3 MTPA Billet
Caster



3.25 MTPA

Basic Oxygen Furnace
(BOF) : most advanced in
6 MTPA SMS in world

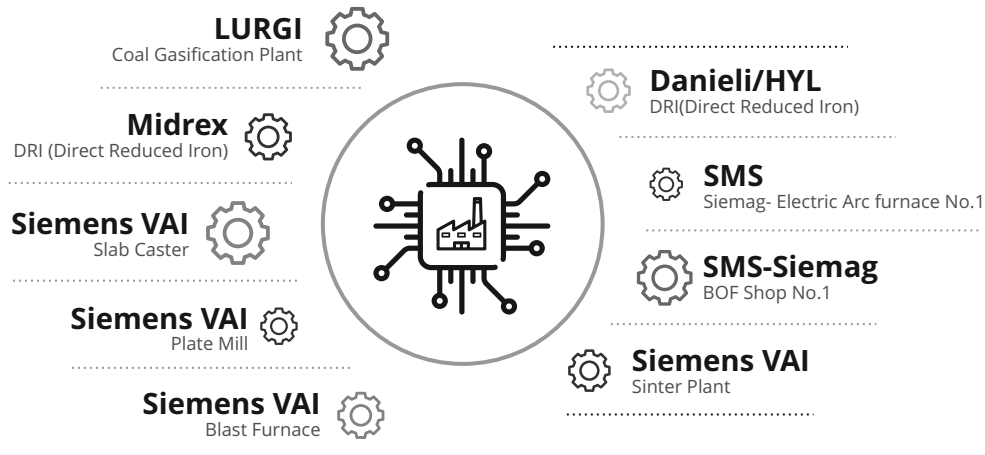


Power Plant

Coal Washery and
Captive Power Plant










The Major Technologies available at The Plant Are






Tentative Itinerary

Day 1 (20th Feb'19)

Time		Event
6:55-9:10 AM		Flight from Delhi to Bhubaneshwar
10:00 AM		Bhubaneshwar to Angul by Bus
2:00 PM		Reach Angul
2:30-5:30 PM		Plant Visit
5:30-6:00 PM		Refreshments
6:00-7:00 PM		Q&A Session with Plant Head
8:00 PM		Dinner

Day 2 (21st Feb'19)

Time		Event
8:30-9:30 AM		Breakfast
9:45 AM		Leave from Angul
1:50 PM		Flight from Bhubaneshwar to Delhi

Terms & Conditions

- These plant visits are a part of **3rd Indian Iron Ore and Pellet Summit**.
- Limited seats and subject to availability.
- These visits are ex-Delhi.
- All meals included.
- Accommodation included for JSPL at their plant guest house.
- Administrative expenses **INR 7,000** or **USD 100** per person per plant.
- Domestic air fare extra.

Note: The last date to register for any on these plant visits is 31st Jan 2019

Per Delegate Fee | 每位参会代表费用

\$ 600 | ₹ 29,950

STANDARD

\$ 700 | ₹ 34,950

ON SPOT

Standard Fee Expires On

10th Feb 2019

* \$ inclusive of GST

** ₹ 18 % GST Extra

Delegate Benefits | 与会代表权益



Attendance in all
conference sessions



Access to conference documents
& speaker presentations



Delegate kit



Refreshment lunch & dinner

Contact Our Team | 联系我们的团队

For Speakers Enquiry



Shreya Divakaran

global@steelmintgroup.com
+91 62637 51162



Nishtha Mukerjee

nishtha@steelmint.com
+91 90395 30000

For Delegate & Exhibitor Enquiry



Amit Hablani

amit.hablani@steelmint.com
+91 70241 49333



Aditya Raj

aditya.raj@steelmintgroup.com
+91 86022 70907

For Sponsorship Enquiry



Rachna Rana

rachna.rana@steelmint.com
+91 87705 91843

Past Attendees | 往届与会者

Rio Tinto | Vale | **BHP Billiton** | China Mining Resources | **JSW Steel** | JSPL | **Essar Steel** | Glencore | **Essel Mining & Industries** | Swiss Singapore | **Ankit Metals & Power** | Arya Iron & Steel | **Bhushan Steel** | Bihar Foundry & Castings | **BMM Ispat** | BRPL | **Electrosteel Castings** | Gallant Metal | **Gerdau Steel** | Godawari Power & Ispat | **Kamachi Sponge & Power** | Kobe Steel | **Minera Steel** | Pushpit Steels | **SAIL** | Samaraco Asia | **Sarda Energy & Minerals** | **Thakur Prasad Sao & Sons** | Tata Steel | **Usha Martin** | Serajuddin Mines

....and many more



Supporting Associations

协会支持方

