

STEEL &
RAW MATERIAL
CONFERENCE
emerging markets



SCRAP • DRI • BILLET • HRC • TECHNOLOGY

Hotel Radisson Blu, Chittagong, Bangladesh

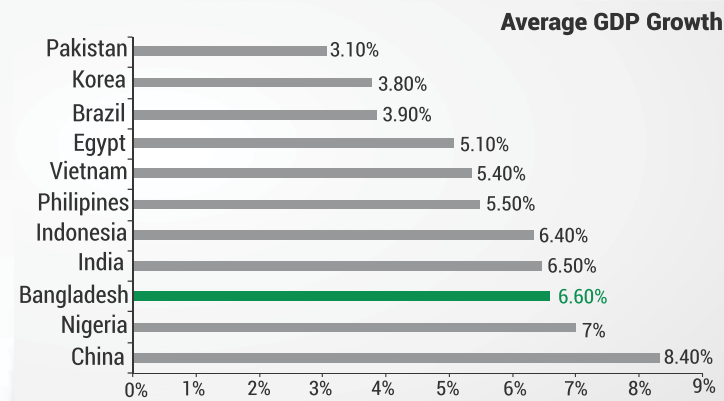
11-12 DECEMBER 2015

AS THE BANGLADESH STEEL INDUSTRY EXPANDS, BE THE FIRST TO EMBRACE OPPORTUNITIES.

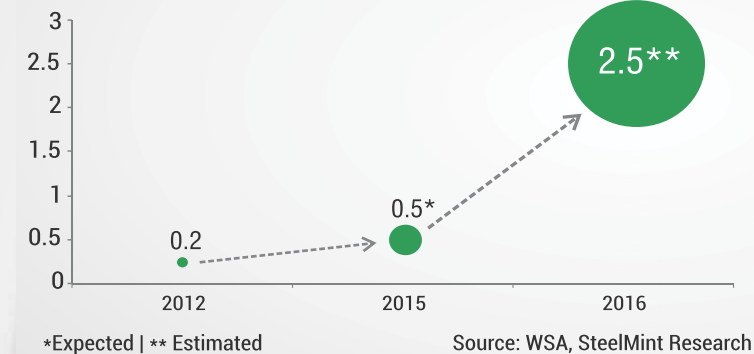
Steel capacity in Bangladesh will grow 4 times by 2015 end. There is growing need for raw materials & steelmaking technologies which will give way to new opportunities for business and trade.

Growing Bangladesh

Bangladesh economy has been experiencing a steady growth over the last decade and its prospects look better for the next. According to International Monetary Fund (IMF), average GDP growth of Bangladesh during 2013-2018 is ascertained at 6.6%, which is much better than other emerging markets. IMF also forecasts per capita income in Bangladesh to grow over 50% in 2018 (ie USD 818 in 2012 to USD 1284 in 2018).



Bangladesh Scrap Import (in mnt)



Scrap Imports to Grow 5X (5 times)

Scrap will be a major raw material for steel smelting units based in Bangladesh. It is expected that imports will rise from 0.5 mnt to 2.5 mnt in 2016. Bangladesh has the potential to become the 2nd largest scrap importer in East Asia after India and 5th largest importer in Asia.

Scrap will be a major source of raw material, but mills will use about 15% of high grade sponge iron or HBI in order to maintain carbon content.

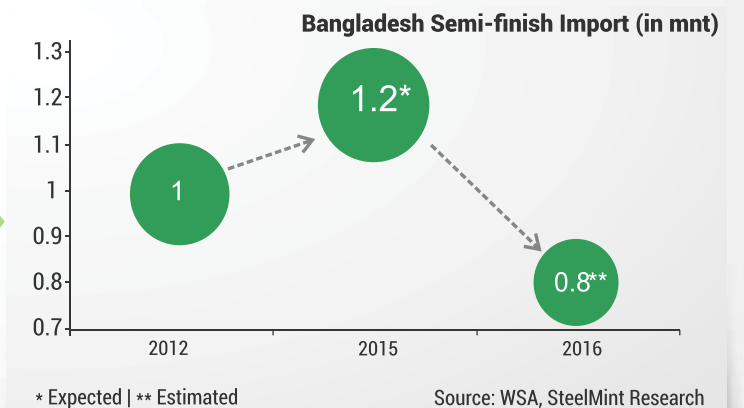


Infrastructure Boom

Government has been investing heavily on infrastructure development, especially in power generation, highways, bridges, buildings and telecom. Steel, cement and power will certainly play a crucial role in achieving the government's vision to become middle income country by 2021.

Billet Imports to Reduce Eventually

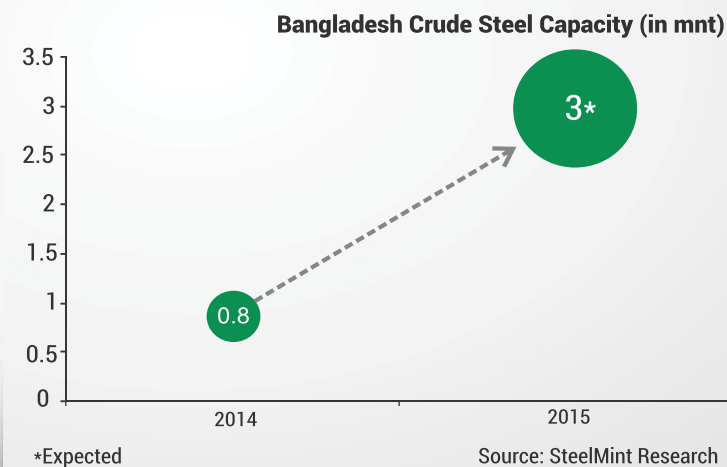
Billet imports to Bangladesh surged in 2015 due to cheaper offers from Chinese suppliers. The local mills in Bangladesh currently need 4 mnt of billet annually. The country imported over 1.2 mnt of billet, of which China contributed a major portion. Bangladesh government has been raising import duty on billet in order to promote steel making in the country. Government increased duty on imports from USD 45 to USD 65 in 2014 and further increased it to USD 90 in 2015.



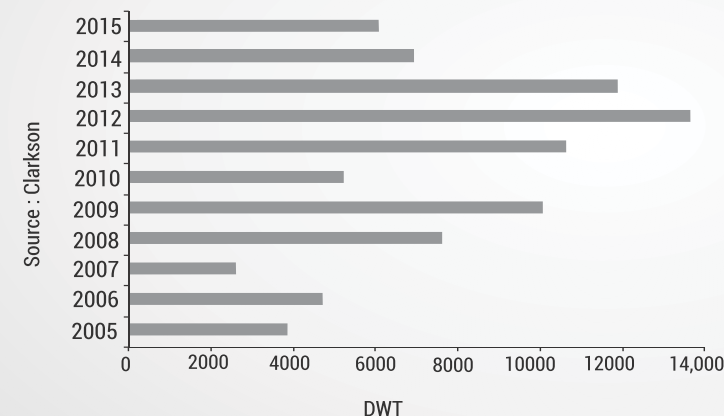
Emerging Steel Industry in Bangladesh

Currently, steel is produced through conventional process of re-rolling ship cutting plates. But a structural change is being noticed in the steel industry. Most of the re-rollers are adopting backward integration process in order to give quality and cost effective product to the country.

Crude steel production is expected to increase from current capacity of less than 1 mnt to over 3 mnt in 2015. Large players like Abul Khair and BSRM have already commissioned high capacity induction and electric arc furnaces which will expand crude steel production significantly.



Demolition in Bangladesh DWT ('000)



Dying Ship Breaking Industry

The ship recycling yards near the port of Chittagong are the nation's main source of raw material for approximately 350 re-rolling mills located in greater Chittagong and Dhaka districts, which annually produce around 1.3 million tonnes of finished rods for the construction industry with the plates generated from ship breaking. This industry completely depends on the ship-recycling yards for raw materials. The industry has been hit by a flood of cheap Chinese steel and new European Union environmental rules.

WHO SHOULD ATTEND?



BENEFITS OF ATTENDING

Update & Upgrade

Network with industry leaders from over 100 companies from around the world under a roof

Explore New Business & Market

Network with emerging steelmakers & traders of Bangladesh

Get introduced to Companies

Connect with prospective buyers & suppliers from over 10 countries

Meet the Experts

Valuable information & knowledge sharing through interactive presentations & panel discussions

Be on the Attendee List

Get noticed during promotions and on the conference website



WHO YOU COULD BE NETWORKING WITH?

Aadi Group | Abul Khair Group | **Ace Ship Recycling** | **Advance Metals PTE** | Advance Hydraul Tech | **Akshara Industries** | **Al Zarooni & Al Khwaja Gen Tr** | **ALA International** | **Alq Exporters** | **Anwar Group** | **BSRM** | **Basundhra Re-Rolling Mills** | **Baldev Steels** | **Brightsun Marine** | **CMC SE Asia** | **Cargill** | **CASE Group** | **Chakda Steel Re-Rolling Mills** | **Chittagong Steel Works** | **Doshi Associates** | **Eastern Logistics** | **Electrotherm India** | **Electrosteels Steels** | **EMR** | **Ganesh Sponge** | **Gemini Corporation** | **Global Metcorp** | **GPH Ispat** | **Habib Steel** | **Indicaa Group** | **Ispat Exports** | **Jain Hydraulics** | **Kamachi Group** | **KSRM** | **Mediterranean Shipping Company** | **MTC Group** | **One Steel Recycling** | **PHP Group** | **Prime Vista** | **Rahim Group** | **Rani Re-Rolling Mills** | **Rashmi Metaliks** | **RSRM** | **Salam Steel** | **S Alam Group** | **Shabro Metal & Technologies** | **Sims Metal Management** | **Synise Technologies** | **Suryadev Alloys** | **SMT Machines** | **TSR Recycling** | **Toyota Tsusho** | **Tata Sponge** | **Ushdev International**



Sponsorship OPPORTUNITIES



Promote your Company & Product through Multiple Channels



Feature alongside Industry Leaders



Involve Existing and New Clients



Strengthen your Brand Image in Bangladesh

Exhibition OPPORTUNITIES



Launch a New Product / Technology

Bangladesh is an emerging steel maker and large number of big and small plant owners will attend the conference



Generate Sales Lead in New Markets

Showcase your products/technology at this platform and generate business leads in Bangladesh, Pakistan among other markets



Witness & Be Seen

Stand out amidst 100+ companies from steel & related industries like Re-rolling, Scrap, Billet, DRI & HRC



Network

Connect with manufacturing, trading, engineering, technology and shipping companies from over 12 countries.

How to reach Chittagong?

London → **Chittagong**

via Doha

via Dubai

Airline

Qatar Airways

Emirates

Dubai → **Chittagong**

1+ Direct Flights every day

Airline

Flydubai Airways

Biman Bangladesh

Kolkata → **Chittagong**

1+ Direct Flights every day

Airline

Regent Airways

Biman

United Airways

Singapore → **Chittagong**

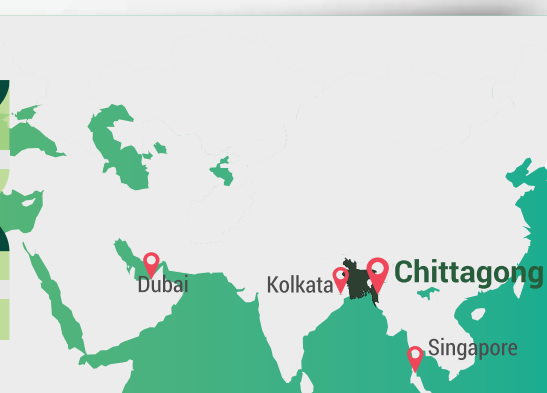
via Dhaka

via Bangkok + Dhaka

Airline

Biman Bangladesh

Singapore Airways



Indian Ferrous Scrap & Mill Scale Trade Meet

170+
Companies

250+
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17
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7
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