



ENGAGE 4.0

The Virtual Connect : Webinar Series

What is **ENGAGE**?

ENGAGE 4.0 is a 5 day webinar event to be held from 12th June 2023 – 16th June 2023

Objective

The past two fiscals have seen a dramatic turnaround in the fortunes of the Indian steel sector despite the Covid-19 pandemic as prices kept soaring and reached all-time highs. Demand, too, bounced back strongly after the initial shocks of the pandemic in fiscal 2021. Not surprisingly, steel makers finished fiscal 2022 with healthy profits and significantly deleveraged their balance sheets. Driven by bumper earnings and strengthened financials, companies stepped up capital expenditure. Then came the bend in the steel road in fiscal 2023. The imposition of a raft of duties, red-hot prices of coal, and moderation in global demand — stemming from macro headwinds — pose a challenge for steel makers.

What to expect from **ENGAGE 4.0?**

16+

Sessions

600+

**Minutes of Knowledge
Sharing**

20+

Speakers

07

Industry Verticals



12 Jun'23

**The Virtual
Connect:
Webinar Series**

Can Russia be an alternative source for SouthAsia amid the EU's scrap export ban talks?

- ✓ Russia's domestic scrap generation and consumption trend
- ✓ Export Status Quo with the EU and CIS
- ✓ Export possibility to South Asia
- ✓ Taxes and policies

Speakers



Victor Kovshevny
Director
National Recycling
Association
- Ruslom (Russia)



Alexey V. Kondratyev
Public Relations Director,
National Recycling Association
Ruslom & Chief Editor,
Rusmet Rating Agency



12 Jun'23
12:30-01:15 PM IST

[Watch Video](#)



Rising market share of iron ore concentrates in India

- ✓ Upcoming capacities & demand outlook
- ✓ Price forecast
- ✓ Expansion of India's beneficiation capacity

Speaker



Sukanta Kumar Tripathy
Unit Head VP Operation
Pacific Iron Manufacturing Ltd



12 Jun'23
03:30-04:15 PM IST

[Watch Video](#)

EU: Steel market trends and implications of CBAM on global industry.

- ✓ 2023 steel demand outlook amidst higher mortgage rates
Price forecast
- ✓ Expected CBAM impact on global steel trade flows

Speaker



Alessandro Sciamarelli

Director of Market Analysis
and Economic Studies,
European Steel Association
(EUROFER)



12 Jun'23

04:45 - 05:30 PM IST

[Watch Video](#)

EUROFER
THE EUROPEAN STEEL ASSOCIATION



ENGAGE 4.0
The Virtual Connect : Webinar Series

SteelMint®
Events



13 Jun'23

**The Virtual
Connect:
Webinar Series**

Impact of power prices and duties on Indian manganese alloys market

- ✓ Challenges for Indian Manganese Alloys industry - high energy cost & unavailability of high grade manganese ore
- ✓ What is the cost component of power in manganese alloys production?
- ✓ Will a hike in power tariff hinder capacity additions in Manganese Alloys?

Speakers



Mahesh Chandra Keyal
Director,
Mortex Group



Ravi Seth
Assistant Vice
President – Business
Development, Indian
Energy Exchange (IEX)



13 Jun'23
11:00 - 11:45 AM IST

[Watch Video](#)



Navigating Uncertainties: Analyzing the Impact of Currency, Demand, and Raw Material Factors on Pakistan's Steel Market

- ✓ Current economic situation of pakistan
- ✓ Steel market overview and performance
- ✓ Demand and supply scenario
- ✓ Raw material supply constraints

Speaker



Arham Arshaq

Manager - Supply Chain,
Mughal Steel Group



13 Jun'23

12:30 - 01:15 PM IST

Watch Video



2023 and Beyond: Driving and Inhibiting Forces in the Stainless Steel Market?

- ✓ Stainless Steel: The Sustainable Choice
- ✓ Status Quo 2023: H1 Review
- ✓ Chinese finish export to South Asia
- ✓ Outlook H2 and Beyond
- ✓ Co2 taxes: saving the world or destroying the Western industry?
- ✓ The Indian market at a glance

Speakers



Robert Messmer

Chief Analyst - Raw Materials,
SMR – Steel & Metals Market
Research GmbH,
Austria



Kai Hasenclever

Director Economics
& Statistics and
Long Products,
world stainless association



13 Jun'23

03:30-04:15 PM IST

[Watch Video](#)





14 Jun'23

**The Virtual
Connect:
Webinar Series**

Optimizing Performance: Maximizing Productivity with DRI in Induction Furnaces

- ✓ DRI Introduction
- ✓ Productivity Benefits
- ✓ Operational Considerations
- ✓ Case Studies

Speaker



Vivek Agrawal

COO, Godawari Power
and Ispat Ltd (GPIL),
India



14 Jun'23

11:00-11:45 AM IST

Watch Video

HIRA
GODAWARI POWER & ISPAT

Chinese steel production cuts-Outlook on prices & exports

- ✓ Outlook on Chinese steel prices for the rest of 2023
- ✓ Status of decarbonisation plans of steel mills in China
- ✓ Will Chinese steel exports continue to remain on the higher side?

Speakers



Xiaoying Zhang
Ferrous commodity analyst
Baowu Resources,
China



Juno Yao
Macro analyst
Horizon Insights,
China



14 Jun'23
12:30-01:15 PM IST

[Watch Video](#)

Emerging market opportunities in Indian long steel industry - Sellers perspective

Speaker



Sushil Pradhan

CMO,

Jindal Steel & Power Limited



14 Jun'23

03:30-04:15 PM IST

[Watch Video](#)





ENGAGE 4.0
The Virtual Connect : Webinar Series

SteelMint®
Events



15 Jun'23

**The Virtual
Connect:
Webinar Series**

Outlook on India's Copper and Nickel Industry

- ✓ Current domestic supply and demand scenario
- ✓ Scrap and secondary ingot substitution for refined metal
- ✓ Key regional premiums
- ✓ New demand sectors
- ✓ H2 2023 outlook

Speaker



Santosh Kumar

CMO

Vedanta - Copper Business,
India



15 Jun'23

11:00-11:45 AM IST

[Watch Video](#)



MENA steel industry - opportunities & challenges

- ✓ Steel market scenario of MENA region
- ✓ Price and demand forecast for 2023
- ✓ Challenges faced by steel industry

Speaker



Ankur Dana
CEO, DANA steel



15 Jun'23

03:30 - 04:15 PM IST

[Watch Video](#)

How is the steel industry situation in Ukraine?

- ✓ Current steel market scenario (Production, consumption, exports and imports trends)
- ✓ Challenges being faced
- ✓ 2023 market outlook

Speaker



Stanislav Zinchenko
CEO, GMK Center,
Ukraine



15 Jun'23

04:45 - 05:30 PM IST

[Watch Video](#)



16 Jun'23

**The Virtual
Connect:
Webinar Series**

Low Carbon Transition of the Global Steel Industry (Pre-Recorded Session)

Speaker



Frank Zhong

Chief Representative (China),
World Steel Association

worldsteel
ASSOCIATION



16 Jun'23

11:00 - 11:45 PM IST

Watch Video

India's increasing share in global ferro chrome & chrome ore market

- ✓ India's reliance on exports vs domestic sales
- ✓ South Africa and Kazak ferro chrome exports curtailed
- ✓ Rise in low silicon and low Carbon ferro chrome production in India

Speakers



Vivek Nishant Nath
GM (Sales & Marketing)
Odisha Mining
Corporation Ltd



Debraj Mukharjee
AGM-National Sales
Tata Steel Mining Limited,
India



16 Jun'23

12:30 - 01:15 PM IST

Watch Video

Emerging market opportunities in Indian long steel industry - Buyers perspective

Speaker



Santimoy Chattopadhyay
Head, Procurement,
GR Infraprojects Limited



16 Jun'23

03:30 - 04:15 PM IST

Watch Video

 **Is Indonesia going to be the world's
largest met coke exporter by 2025?
(Pre-Recorded Session)**

Speaker



Yang Lu

Executive Director,
China Risun Group Co. Ltd.



16 Jun'23

04:45 - 05:30 PM IST

Watch Video