

Organized by



BIGMINT

Formerly SteelMint / CoalMint



BANGLADESH
**INTERNATIONAL
TRADE SUMMIT**

STEEL • SCRAP • CEMENT • POWER

14th – 15th May 2024
Hotel Pan Pacific Sonargaon
Dhaka, Bangladesh

Supporting Partner



Supporting Association



www.steelmintevents.com

Bangladesh **economy**

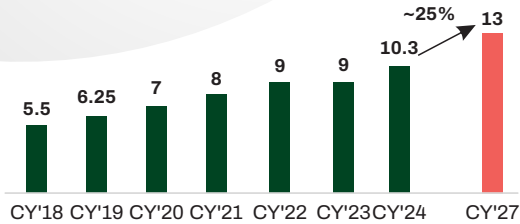
Bangladesh's economy is interlaced with potential, dynamism and resilience.

It was one of the fastest growing countries in the world, with an average growth rate of 7%. The country is now taking a futuristic approach through embracing sustainable solutions for industries and power generation.

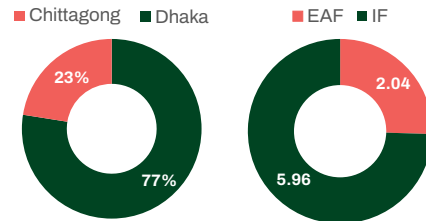
Steered by progression in infrastructure, construction & shipbuilding, the steel demand is expected to touch 15 mntpa by 2027. The cement industry, with its stable growth, is actively exploring opportunities to meet its clinker demand of 25 mtpa. While challenges for procurement of raw materials in the steel and cement industry necessitates imports, it also presents Bangladesh a bigger opportunity for regional collaboration. The 26k MW power sector is mostly dependent on Non renewables sources, though it is swiftly transitioning into clean and green energy.

Bangladesh steel industry

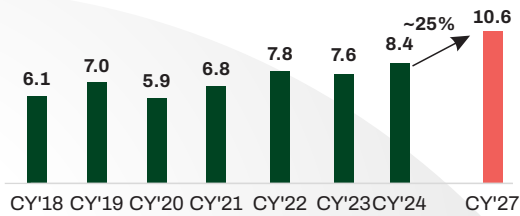
Bangladesh : Crude steel capacity



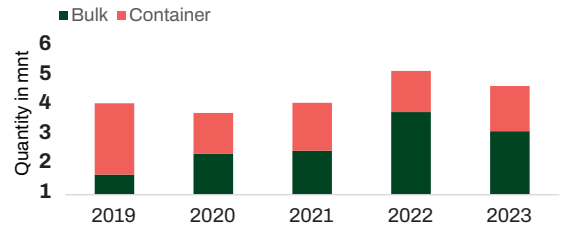
Bangladesh: Melting furnace wise capacity and region wise mills



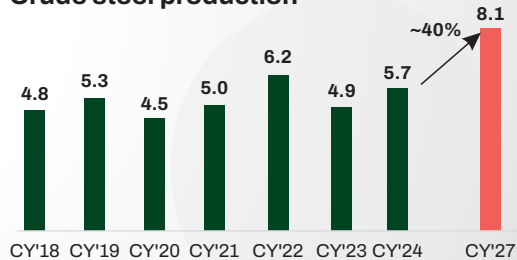
Bangladesh : Steel Consumption



Bangladesh ferrous scrap imports (2019-2023)

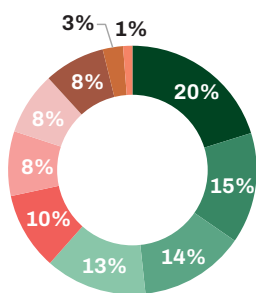


Crude steel production



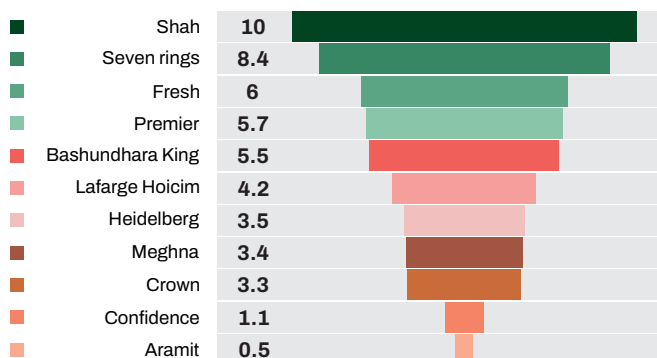
Bangladesh cement & power industry

Market share of major cement producers

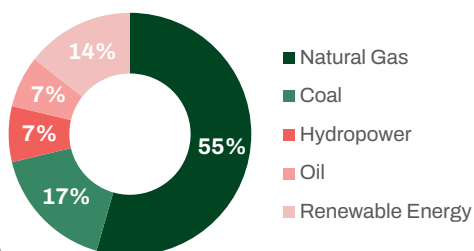


Source: EBLSL Research/ Industry Reports

Production capacity of top producers (in Mnt)



Bangladesh : Installed capacity of power



Source: BigMint



About the conference

BigMint (formerly SteelMint) proposes to organise the 4th edition of our event- Bangladesh International Trade Summit - Sustainable Future.

Bangladesh, a strategically significant country for Asia-Pacific is emerging as a hotspot of growth through sustainable practices. The economic expansion is expected to encourage participation of more global companies and attract forex for the country.

The two-day conference shall bring together key stakeholders from steel, cement and power industries including industry leaders, policymakers, traders and investors. It shall provide a network for collaborative opportunities and a platform for discussion of trends and challenges in the market.



Why Bangladesh?

- Bangladesh has had a robust economic growth averaging nearly **7%** in the last decade
- With a population of **172** million, Bangladesh presents a significant opportunity, offering a vast consumer market and a substantial pool of manpower.
- Bangladesh, which is of high geographic and strategic importance, is witnessing greater investments and collaborations from countries like **China, Japan, India, Korea** among others.
- The Ready-Made Garment Industry (RMG) is increasingly embracing solar energy as a sustainable power solution to align with compliance norms from Europe.
- Bangladesh's steel consumption is estimated to reach 10.6 million tons by 2027
- It is the second largest destination for ship dismantling in the world and is coming up with four **Green ship recycling** yards.
- It is eyeing diversification into other key industries apart from its major **textile** industry.
- The per capita steel consumption of **45kgs** is predicted to shoot up amidst greater infrastructural growth
- It also imports raw materials for cement, majorly clinker and other materials such as **limestone, gypsum, fly ash** etc.

Topics of discussion

- **Bangladesh's Macro Economic Outlook** - Current capacity, policy & 2030 targets
- International availability of **Steel Raw Material Metallics** and source diversification
- **Flat Steel Market Dynamics** & import scenario
- Harnessing the **Potential of Green Ship Recycling**
- **Steel and Cement Demand** in Bangladesh's infrastructure growth
- **Cement Raw Material Procurement** & source diversification
- **Renewable Energy** as sustainable & secure power source
- Accessing the usage of **Nonrenewable Energy Sources** - Coal, gas, oil
- Technology and capex involved in **Renewable Energy Transition**
- **Regional Power Cooperation** - Bangladesh, India, Nepal



What to expect

300+
Participants

10+
Sessions

20+
Speakers



...

Esteemed Speakers



Dr. Sumon Chowdhury

Chairman, RRM Group & Secretary General,
Bangladesh Steel Manufacturers Association



Mr. Zain Nathani

Managing Director at
Nathani Group of Companies



Mr. Mohammad Firoze

Steel Industry Analyst &
Consultant



Mr. Imtiaz Uddin Chowdhury

Head Sales & Marketing,
BSRM



Mr. Sanjoy Ghosh

Head of Supply Chain Management
at BSRM Group of Companies



Mr. Abhijeet Mahanta

Head - Ferrous,
Atlas Commodities



Mr. Dharmesh Jani

Founder & CEO
Intellects Innovative Solutions Pvt Ltd



Sponsorship benefits

DELIVERABLES & BENEFITS	Principal	Platinum	Gold	Silver	Associate
Video Display during the Program	Yes (Max 3-5 min)	Yes (Max 3-5 min)	-	-	-
Reserved Gala Dinner Table	Exclusive	Exclusive	Reserved	Reserved	Reserved
Meeting Area	Reserved	-	-	-	-
Exhibition Stall	2 Premium Stalls (Reserved)	1 Stall	-	-	-
Advertisement in The Event Book	Premium	Premium	One Full Page	One Full Page	One Full Page
Complimentary Delegate Passes	8	6	4	3	2
Acknowledgment during the time of Conference	Yes	Yes	Yes	-	-
Company Profile & Logo in the Website as per Hierarchy	Top Tier	2nd Top	3rd	4th	5th
Company Logo on the Back-drop	Yes	Yes	Yes	Yes	Yes
Promotion through Emails & Social Media	Yes	Yes	Yes	Yes	Yes
Recognition on Promotional Materials as per Hierarchy	Yes	Yes	Yes	Yes	Yes
Insertions in the Delegate Kit (Gift/Brochure)	Yes	No	No	No	No

Other Sponsorship Opportunities Available:

DINNER SPONSOR

- ✓ Three Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Dinner Area
- ✓ Social Media Promotions

DELEGATE KIT SPONSORSHIP

- ✓ Two Complimentary Passes
- ✓ Company logo to be printed on the delegate bag
- ✓ Logo on the Website
- ✓ Social Media Promotions

NETWORKING LUNCH SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Lunch Area
- ✓ Social Media Promotions

ADVERTISEMENT IN THE EVENT BOOK

- ✓ Full Page Advert in Event Book

NETWORKING TEA SPONSOR

- ✓ Two Complimentary Passes
- ✓ Logo on the Website
- ✓ Logo on the Signage in Networking Area
- ✓ Social Media Promotions

Note: In case of payment in BDT/INR, the above charges would be excluding RCM & taxes

Esteemed Sponsors

Principal Sponsor



Gold Sponsor



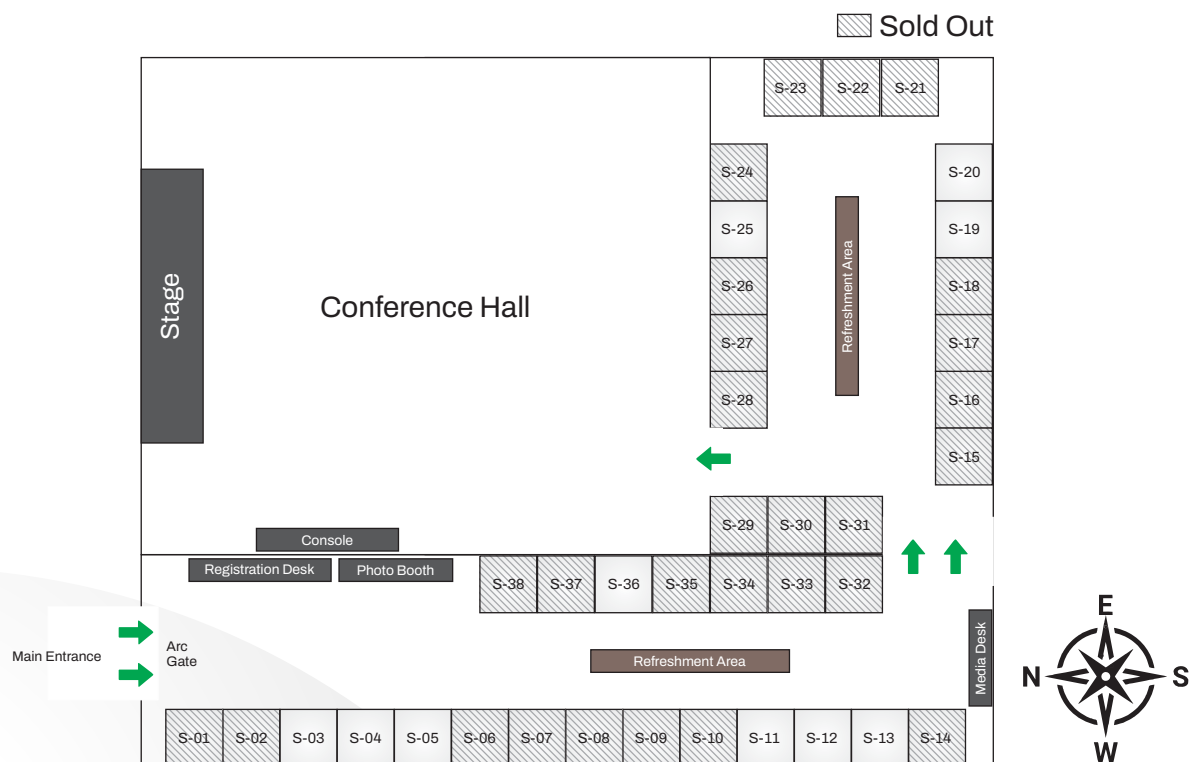
Silver Sponsor



Exhibitors



Tentative exhibition layout



Exhibition Benefits

Benefits		Space 64 Sq.ft
Company Logo in Events Website		Yes
Branding (Web e-mailers, social media)		Yes
Delegate Passes		2
Exhibition Space		8x8 feet
Facilities with the Stall		
Spotlights		2
3 Pin Electrical Socket		1
Table		1
Chairs		2
Waste Bin		1
Fascia Exhibitor Name (Vinyl) & Stall Number		Yes

Previous participants



and many more...

Glimpses of the past edition



20th-21st Sep'2022
Bangladesh

**3rd STEEL &
RAW MATERIAL
CONFERENCE**
Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY

SteelMint®
Events



Previous edition media coverage



20th-21st Sep'2022
Bangladesh

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THE BUSINESS STANDARD

Shaking off Covid lull, Bangladesh steel industry eyes global foothold

INDUSTRY - BANGLADESH

TBS REPORT

The Bangladesh steel industry looks to secure a foothold in the global market with the sector beginning to bounce back from pandemic shocks, say industry leaders.

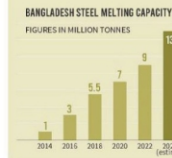
Bangladesh's steel industry is worth \$155,000 crore (\$60 million) and the country is globally the second largest destination for scrap steel, which is used in the construction of ships and one of the largest ferrous scrap consumers with imports touching 4,00,000 tonnes. Its steel melting capacity is expected to reach

12,00,000 tonnes by 2025, speakers said at the 3rd Steel & Raw Material Conference, Emerging Bangladesh, held in Chattogram on Tuesday. ISBM Group Managing Director Hamid Al-Hussaini said that the steel industry has gone through a very difficult time due to the coronavirus pandemic, which led to an overall cost increase, including in freight charges, raw materials and transport. This time the Russia-Ukraine war, which pushed up energy prices, "is hitting a populous country, economic activities are always vibrant in Bangladesh, China or the South Asian countries. Yet people's lives

are affected by the high prices of food and goods. Demand for steel is slightly down at the moment due to rising prices of everything," he said, adding, "We want to meet the domestic needs of the country and capture the world market. We are moving towards that goal." In the keynote speech, Subhendu Das, managing director of Singapore's Inducto Asia Pte Ltd, said that between 2017 and 2020 HRC prices ranged between \$400 and \$600 in Asia. Meanwhile HRC scrap prices were ranging between \$200 and \$300. These price bands were maintained by inductor global growth

and stable costs. "In 2022 the old price range was broken by a period of global steel deficit. Post-covid demand recovery was too sharp for steel production to keep up. In 2022 we have seen a new paradigm as demand is soaring at most developed economies due to a combination of factors, including high cost of capital and high cost of energy," he added. Local and foreign experts spoke at several sessions at the conference on the current situation and prospects of iron and steel products used in the country and abroad, increase in cost of steel. I SEE PAGE 4 COL 1

3RD STEEL & RAW MATERIALS CONFERENCE BANGLADESH

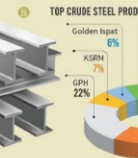
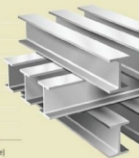
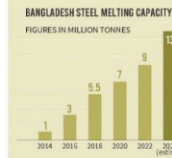


3rd largest ferrous scrap importer with 4M tonnes scrap import in 2021

2ND LARGEST destination for ship-breaking facility in the world

261 ships were scrapped in 2021

13M TONNES melting capacity by 2025



THE BUSINESS STANDARD

Ctg international steel conference in September

Ahead of the event, a three-member Indian delegation is coming to Bangladesh on 6 June



20th-21st Sep'2022
Bangladesh

3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

SCRAP • DRI • HRC • TECHNOLOGY

The 3rd International Steel Conference Emerging Bangladesh is going to be held in Chattogram city in September to bring industry leaders together with global suppliers to discuss technology, trends, and potential business opportunities.

The two-day conference - which will be attended by some 200 delegates representing 25 countries including Bangladesh - will kick off on 20 September at the Radisson Blu Chattogram.

Many countries including Germany, Australia, Turkey, India, Austria, Taiwan, China, Japan, and the USA will take part in the conference. A large number of specialised industrial machine manufacturers, industrial consultants, steel product users, and engineers from various industry groups will attend.

Well known local companies such as PHP Family, ISBM, GFL Steel, AKS Group, Golden Steel, Rahim Steel, Anwar Steel, and Radhadesha Steel will join the event.

The conference will focus on the quality of steel products, especially long and flat products, the security of steel raw materials and resources, and the most successful and sustainable modern technologies.

A three-member delegation from India, led by Suresh Agarwal, director of the SteelMint Group of India, is also coming to Bangladesh on 6 June. Agarwal will meet with all steel associations and various industries at the conference.

The conference will incorporate interactive panel discussions addressing various topics including the steel industry in Bangladesh, the future of the global steelmaking sector, new technologies, and government policies.

Foreign and local experts will speak in a number of special sessions on marketing policy, global raw material prices and ship recycling, especially the post-Russia-Ukraine war trade, and more.

Sufi Mohammed Mizanur Rahman, an Ekushey Padak-winning industrialist and chairman of PHP Family, will inaugurate the two-day conference. SteelMint Limited, a joint venture of India and Bangladesh, is going to manage the event.

The Business Post

3rd STEEL & RAW MATERIAL CONFERENCE Emerging Bangladesh

Chattogram to host 3rd Int'l Steel Conference this September

Staff Correspondent

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4th BANGLADESH INTERNATIONAL TRADE SUMMIT

Organizer



Event host & country coordinator, Bangladesh



Knowledge partner



Delegate benefits



Attendance in
all the sessions



Access to conference documents
& speaker presentations



Delegate kit



Refreshment lunch & dinner

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Register Now

